Registrant's telephone number, including area code: (907) 868-5600

Not Applicable

Former name, former address and former fiscal year, if changed since last report

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🗵 No 🗆

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files.) Yes X No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer □

Non-accelerated filer \Box (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No 🗵

The number of shares outstanding of the registrant's classes of common stock as of July 29, 2011 was:

42.576.671 shares of Class A common stock: and 3,176,491 shares of Class B common stock.

GENERAL COMMUNICATION, INC. (Exact name of registrant as specified in its charter)

State of Alaska (State or other iurisdiction of incorporation or organization)

2550 Denali Street

Suite 1000 Anchorage, Alaska

(Address of principal executive offices)

92-0072737

to

(I.R.S Employer Identification No.)

99503

(Zip Code)

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended June 30, 2011

OR □ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission File No. 0-15279

1

Accelerated filer ⊠ Smaller reporting company

GENERAL COMMUNICATION, INC. FORM 10-Q FOR THE QUARTER ENDED JUNE 30, 2011

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Cautionary Statement Regarding Forward-Looking Statements

You should carefully review the information contained in this Quarterly Report, but should particularly consider any risk factors that we set forth in this Quarterly Report and in other reports or documents that we file from time to time with the Securities and Exchange Commission ("SEC"). In this Quarterly Report, in addition to historical information, we state our future strategies, plans, objectives or goals and our beliefs of future events and of our future operating results, financial position and cash flows. In some cases, you can identify these so-called "forward-looking statements" by words such as "may," "will," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," "project," or "continue" or the negative of these words and other comparable words. All forward-looking statements involve known and unknown risks, uncertainties and other important factors that may cause our actual results, performance, achievements, plans and objectives to differ materially from any future results, performance, achievements, plans and objectives expressed or implied by these forward-looking statements. In evaluating these statements, you should specifically consider various factors, including those identified under "Risk Factors" in Item 1A of our December 31, 2010 annual report on Form 10-K. Those factors may cause our actual results to differ materially from any of our forward-looking statements. For these forward looking statements, we claim the protection of the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995.

You should not place undue reliance on any such forward-looking statements. Further, any forward-looking statement, and the related risks, uncertainties and other factors speak only as of the date on which they were originally made and we expressly disclaim any obligation or undertaking to update or revise any forward-looking statement to reflect any change in our expectations with regard to these statements or any other change in events, conditions or circumstances on which any such statement is based. New factors emerge from time to time, and it is not possible for us to predict what factors will arise or when. In addition, we cannot assess the impact of each factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Unaudited)

| (Amounts in thousands) | | |
|---|-----------------|--------------|
| | June 30, | December 31, |
| ASSETS | 2011 | 2010 |
| | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 25,869 | 33,070 |
| | | |
| Receivables | 155,632 | 132,856 |
| Less allowance for doubtful receivables | 7,530 | 9,189 |
| Net receivables | 148,102 | 123,667 |
| | | |
| Deferred income taxes | 10,145 | 10,145 |
| Prepaid expenses | 9,141 | 5,950 |
| Inventories | 6,523 | 5,804 |
| Other current assets | 3,734 | 3,940 |
| Total current assets | 203,514 | 182,576 |
| | | , |
| Property and equipment in service, net of depreciation | 766,051 | 798,278 |
| Construction in progress | 77,549 | 31,144 |
| Net property and equipment | 843,600 | 829,422 |
| | , |) |
| Cable certificates | 191,635 | 191,635 |
| Goodwill | 73,932 | 73,932 |
| Wireless licenses | 25,967 | 25,967 |
| Other intangible assets, net of amortization | 16,435 | 17,717 |
| Deferred loan and senior notes costs, net of amortization | 13,418 | 13,661 |
| Other assets | 16,333 | 16,850 |
| Total other assets | 337,720 | 339,762 |
| Total assets | \$ 1,384,834 | 1,351,760 |

See accompanying condensed notes to interim consolidated financial statements.

(Continued)

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Unaudited) (Continued)

| (Amounts in thousands) | | | |
|--|------------------|-----------|--------------|
| | June 30, 2011 | | December 31, |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | 2010 |
| | | | |
| Current liabilities: | | | |
| Current maturities of obligations under long-term debt and | • | | |
| capital leases | \$ | 7,693 | 7,652 |
| Accounts payable | | 39,496 | 35,589 |
| Deferred revenue | | 18,160 | 17,296 |
| Accrued payroll and payroll related obligations | | 20,792 | 22,132 |
| Accrued interest | | 7,326 | 13,456 |
| Accrued liabilities | | 12,910 | 12,557 |
| Subscriber deposits | | 1,222 | 1,271 |
| Total current liabilities | | 107,599 | 109,953 |
| | | | |
| Long-term debt, net | | 830,595 | 779,201 |
| Obligations under capital leases, excluding current maturities | | 81,433 | 84,144 |
| Obligation under capital lease due to related party | | 1,890 | 1,885 |
| Deferred income taxes | | 101,845 | 102,401 |
| Long-term deferred revenue | | 56,645 | 49,175 |
| Other liabilities | | 22,921 | 24,495 |
| Total liabilities | | 1,202,928 | 1,151,254 |
| | | , - , | , - , - |
| Commitments and contingencies | | | |
| Stockholders' equity: | | | |
| Common stock (no par): | | | |
| Class A. Authorized 100,000 shares; issued 42,762 and | | | |
| 44,213 shares at June 30, 2011 and December 31, | | | |
| 2010, respectively; outstanding 42,508 and 43,958 | | | |
| shares at June 30, 2011 and December 31, 2010, | | | |
| respectively | | 48,796 | 69,396 |
| Class B. Authorized 10,000 shares; issued and | | | |
| outstanding 3,176 and 3,178 shares at June 30, 2011 | | | |
| and December 31, 2010, respectively; convertible on a | | | |
| share-per-share basis into Class A common stock | | 2,683 | 2,677 |
| Less cost of 254 and 255 Class A common shares | | | |
| held in treasury at June 30, 2011 and December 31, | | | |
| 2010, respectively | | (2,240) | (2,249) |
| Paid-in capital | | 39,532 | 37,075 |
| Retained earnings | | 93,135 | 93,607 |
| Total stockholders' equity | | 181,906 | 200,506 |
| Total liabilities and stockholders' equity | \$ | 1,384,834 | 1,351,760 |
| | | | |

See accompanying condensed notes to interim consolidated financial statements.

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

| | | Three Months Ended June 30, | | Six Month June | |
|--|----|--------------------------------|----------|-------------------|----------|
| (Amounts in thousands, except per share amounts) | | 2011 | 2010 | 2011 | 2010 |
| Revenues | \$ | 168,089 | 162,326 | 332,866 | 314,745 |
| Cost of goods sold (exclusive of depreciation and | | | | | |
| amortization shown separately below) | | 57,314 | 51,754 | 111,070 | 100,661 |
| Selling, general and administrative expenses | | 57,697 | 54,704 | 116,590 | 107,961 |
| Depreciation and amortization expense | _ | 30,632 | 30,820 | 62,352 | 61,946 |
| Operating income | | 22,446 | 25,048 | 42,854 | 44,177 |
| Other income (expense): | | | | | |
| Interest expense (including amortization of deferred | | | | | |
| loan fees) | | (17,294) | (17,729) | (34,746) | (35,409) |
| Loss on extinguishment of debt | | (9,111) | - | (9,111) | - |
| Interest income | | 4 | 76 | 8 | 137 |
| Other | | (9) | - | (33) | |
| Other expense, net | | (26,410) | (17,653) | (43,882) | (35,272) |
| Income (loss) before income tax (expense) benef | it | (3,964) | 7,395 | (1,028) | 8,905 |
| Income tax (expense) benefit | _ | 2,007 | (5,465) | 556 | (5,301) |
| Net income (loss) | \$ | (1,957) | 1,930 | (472) | 3,604 |
| Basic net income (loss) per Class A common share | \$ | (0.04) | 0.04 | (0.01) | 0.07 |
| Basic net income (loss) per Class B common share | \$ | (0.04) | 0.04 | (0.01) | 0.07 |
| Diluted net income (loss) per Class A common share | \$ | (0.04) | 0.04 | (0.01) | 0.07 |
| Diluted net income (loss) per Class B common share | \$ | (0.04) | 0.04 | (0.01) | 0.07 |

See accompanying condensed notes to interim consolidated financial statements

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS SIX MONTHS ENDED JUNE 30, 2011 AND 2010 (Unaudited)

| (Amounts in thousands) | 2011 | 2010 |
|--|--------------|----------|
| Cash flows from operating activities: | | |
| Net income (loss) | \$ (472) | 3,604 |
| Adjustments to reconcile net income (loss) to net cash provided by | | |
| operating activities: | | |
| Depreciation and amortization expense | 62,352 | 61,946 |
| Loss on extinguishment of debt | 9,111 | - |
| Deferred income tax expense (benefit) | (556) | 5,301 |
| Share-based compensation expense | 2,840 | 2,446 |
| Other noncash income and expense items | 4,563 | 3,824 |
| Change in operating assets and liabilities | (27,996) | (6,434) |
| Net cash provided by operating activities | 49,842 | 70,687 |
| Cash flows from investing activities: | | |
| Purchases of property and equipment | (71,892) | (41,943) |
| Purchases of other assets and intangible assets | (3,247) | (1,694) |
| Purchase of businesses, net of cash received | - | (5,545) |
| Purchase of marketable securities | - | (182) |
| Proceeds from sale of marketable securities | - | 178 |
| Other | 233 | - |
| Net cash used in investing activities | (74,906) | (49,186) |
| Cash flows from financing activities: | | |
| Issuance of 2021 Notes | 325,000 | - |
| Borrowing on Senior Credit Facility | 68,000 | - |
| Purchase of treasury stock to be retired | (21,390) | (1,306) |
| Repayment of debt and capital lease obligations | (348,873) | (4,824) |
| Payment of Senior Notes call premiums | (4,728) | - |
| Issuance of other long-term debt | 2,841 | 4,532 |
| Payment of debt issuance costs | (3,272) | (2,182) |
| Other | 285 | 98 |
| Net cash provided by (used in) financing activities | 17,863 | (3,682) |
| Net increase (decrease) in cash and cash equivalents | (7,201) | 17,819 |
| Cash and cash equivalents at beginning of period | 33,070 | 48,776 |
| Cash and cash equivalents at end of period | \$ 25,869 | 66,595 |
| | -, | , |

See accompanying condensed notes to interim consolidated financial statements.

The accompanying unaudited interim consolidated financial statements include the accounts of General Communication, Inc. ("GCI") and its direct and indirect subsidiaries and have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. They should be read in conjunction with our audited consolidated financial statements for the year ended December 31, 2010, filed with the SEC on March 15, 2011 as part of our annual report on Form 10-K. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. The results of operations for interim periods are not necessarily indicative of the results that may be expected for an entire year or any other period.

(1) <u>Business and Summary of Significant Accounting Principles</u>

In the following discussion, GCI and its direct and indirect subsidiaries are referred to as "we," "us" and "our."

(a) Business

GCI, an Alaska corporation, was incorporated in 1979. We offer the following services:

- Origination and termination of traffic in Alaska for certain common carriers,
- Cable television services throughout Alaska,
- Competitive local access services throughout Alaska,
- Incumbent local access services in areas of rural Alaska,
- Long-distance telephone service,
- Sale of postpaid and prepaid wireless telephone services and sale of wireless telephone handsets and accessories,
- Data network services,
- Internet access services,
- Wireless roaming for certain wireless carriers,
- Broadband services, including our SchoolAccess[®] offering to rural school districts, our ConnectMD[®] offering to rural hospitals and health clinics, and managed video conferencing,
- Managed services to certain commercial customers,
- Sales and service of dedicated communications systems and related equipment, and
- Lease, service arrangements and maintenance of capacity on our fiber optic cable systems used in the transmission of voice and data services within Alaska and between Alaska and the remaining United States and foreign countries.

(b) Principles of Consolidation

The consolidated financial statements include the consolidated accounts of GCI and its whollyowned subsidiaries. All significant intercompany transactions between non-regulated affiliates of our company are eliminated. Intercompany transactions generated between regulated and nonregulated affiliates of the company are not eliminated in consolidation.

(c) <u>Recently Issued Accounting Pronouncements</u>

In May 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2011-04 "Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards ("IFRS")" which amends current guidance to achieve common fair value measurement and disclosure requirements in GAAP and IFRS. The amendments generally represent clarification of FASB ASC Topic 820, but also include instances where a particular principle or requirement for measuring fair value or disclosing information about fair value measurements has changed. This pronouncement is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The adoption of ASU 2011-04 is not expected to have a material impact on our statement of operations, financial position or cash flows.

(d) Recently Adopted Accounting Pronouncements

FASB ASU 2009-13 addresses the accounting for multiple deliverable arrangements to enable vendors to account for products or services ("deliverables") separately rather than as a combined unit. Specifically, this guidance amends the criteria in Subtopic 605-25, "Revenue Recognition - Multiple-Element Arrangements", for separating consideration in multiple-deliverable arrangements. This guidance establishes a selling price hierarchy for determining the selling price of a deliverable, which is based on: (a) vendor-specific objective evidence; (b) third-party evidence; or (c) estimates. This guidance also eliminates the residual method of allocation and requires that arrangement consideration be allocated at the inception of the arrangement to all deliverables using the relative selling price method. In addition, this guidance significantly expands required disclosures related to a vendor's multiple-deliverable revenue arrangements. The adoption of ASU 2009-13 on January 1, 2011, did not have a material impact on our statement of operations, financial position or cash flows.

Under ASU 2010-28 "Intangibles—Goodwill and Other (Topic 350): When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts", if the carrying amount of a reporting unit is zero or negative, an entity must assess whether it is more likely than not that goodwill impairment exists. To make that determination, an entity should consider whether there are adverse qualitative factors that could impact the amount of goodwill, including those listed in ASC 350-20-35-30. As a result of the new guidance, an entity can no longer assert that a reporting unit is not required to perform the second step of the goodwill impairment test because the carrying amount of the reporting unit is zero or negative, despite the existence of qualitative factors that indicate goodwill is more likely than not impaired. The adoption of ASU 2010-28 on January 1, 2011, did not have a material impact on our statement of operations, financial position or cash flows.

ASU 2010-29 "Business Combinations (Topic 805): Disclosure of Supplementary Pro Forma Information for Business Combinations" specifies that if a public entity presents comparative financial statements, the entity should disclose revenue and earnings of the combined entity as though the business combination(s) that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only. The amendments in this update also expand the supplemental pro forma disclosures under Topic 805 to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination included in the reported pro forma revenue and earnings. The adoption of ASU 2010-29 on January 1, 2011, did not have a material impact on our statement of operations, financial position, cash flows or related disclosures.

(e) Regulatory Accounting and Regulation

We account for our regulated operations in accordance with the accounting principles for regulated enterprises. This accounting recognizes the economic effects of rate regulation by recording cost and a return on investment as such amounts are recovered through rates authorized by regulatory authorities. Accordingly, plant and equipment is depreciated over lives approved by regulators and certain costs and obligations are deferred based upon approvals received from regulators to permit recovery of such amounts in future years. Our cost studies and depreciation rates for our regulated operations are subject to periodic audits that could result in a change to recorded revenues.

(f) Earnings per Common Share

We compute net income (loss) per share of Class A and Class B common stock using the "two class" method. Therefore, basic net income (loss) per share is computed by dividing net income (loss) applicable to common stockholders by the weighted average number of common shares outstanding during the period. Diluted net income (loss) per share is computed by dividing net income (loss) by the weighted average number of common and dilutive common equivalent shares outstanding during the period. The computation of the dilutive net income (loss) per share of Class A common stock assumes the conversion of Class B common stock to Class A common

stock, while the dilutive net income (loss) per share of Class B common stock does not assume the conversion of those shares. Additionally in applying the "two-class" method, undistributed earnings (losses) are allocated to both common shares and participating securities. Our restricted stock grants are entitled to dividends and meet the criteria of a participating security.

Undistributed earnings (losses) for each year are allocated based on the contractual participation rights of Class A and Class B common shares as if the earnings (losses) for the year had been distributed. In accordance with our Articles of Incorporation which provide that, if and when dividends are declared on our common stock in accordance with Alaska corporate law, equivalent dividends shall be paid with respect to the shares of Class A and Class B common stock. Both classes of common stock have identical dividend rights and would therefore share equally in our net assets in the event of liquidation. As such, we have allocated undistributed earnings (losses) on a proportionate basis.

Earnings (loss) per common share ("EPS") and common shares used to calculate basic and diluted EPS consist of the following (amounts in thousands, except per share amounts):

| | Three Months Ended | | | |
|---|--------------------|------------|----------|---------|
| | June 30, | | | |
| | 201 | 1 | 201 | 0 |
| | Class A | Class B | Class A | Class B |
| Basic net income (loss) per share: | | | | |
| Numerator: | | | | |
| Allocation of undistributed earnings (losses) | \$ (1,823) | (134) | \$ 1,818 | 112 |
| Deserviseden | | | | |
| Denominator: | 42.000 | 0.470 | 54 400 | 2 4 9 5 |
| Weighted average common shares outstanding | 43,098 | 3,178 | 51,489 | 3,185 |
| Basic net income (loss) per share | \$ (0.04) | (0.04) | \$ 0.04 | 0.04 |
| Diluted net income (loss) per share: | | | | |
| Numerator: | | | | |
| Allocation of undistributed earnings (losses) for | | | | |
| basic computation | \$ (1,823) | (134) | \$ 1,818 | 112 |
| Reallocation of undistributed earnings (losses) as a | | | | |
| result of conversion of Class B to Class A | (| | | |
| shares | (134) | | 112 | - |
| Net income (loss) adjusted for allocation of undistributed earnings and effect of share based compensation that may be settled in cash or shares | \$ (1,957) | (134) | \$ 1,930 | 112 |
| Shares | $\Psi(1,001)$ | (134) | ψ1,000 | 112 |
| Denominator: | | | | |
| Number of shares used in basic computation | 43,098 | 3,178 | 51,489 | 3,185 |
| Conversion of Class B to Class A common shares | | | | |
| outstanding | 3,178 | - | 3,185 | - |
| Unexercised stock options | - | | 71 | - |
| Number of shares used in per share computations | 46,276 | 3,178 | 54,745 | 3,185 |
| Diluted net income (loss) per share | \$ (0.04) | (0.04) | \$ 0.04 | 0.04 |
| · /· | · 、 / | <u>, /</u> | | |

| | Six Months Ended June 30, | | | |
|---|------------------------------|---------|----------------------|---------|
| | 201 | 1 | 2010 | |
| | Class A | Class B | Class A | Class B |
| Basic net income (loss) per share: | | | | |
| Numerator: | • (110) | (2.2) | * • • • • • • | 0.4.0 |
| Allocation of undistributed earnings (losses) | \$ (440) | (32) | \$ 3,394 | 210 |
| Denominator: | | | | |
| Weighted average common shares outstanding | 43,536 | 3,178 | 51,534 | 3,185 |
| Basic net income (loss) per share | \$ (0.01) | (0.01) | \$ 0.07 | 0.07 |
| Diluted net income (loss) per share: Numerator: | | | | |
| Allocation of undistributed earnings (losses) for basic computation | \$ (440) | (32) | \$ 3,394 | 210 |
| Reallocation of undistributed earnings (losses) as a result of conversion of Class B to Class A shares | (32) | - | 210 | - |
| Reallocation of undistributed earnings (losses) as a result of conversion of Class B to Class A shares outstanding | - | (5) | - | - |
| Effect of share based compensation that may be settled in cash or shares | (75) | | - | |
| Net income (loss) adjusted for allocation of undistributed earnings and effect of share based compensation that may be settled in cash or shares | \$ (547) | (37) | \$ 3,604 | 210 |
| Denominator: | | | | |
| Number of shares used in basic computation | 43,536 | 3,178 | 51,534 | 3,185 |
| Conversion of Class B to Class A common shares outstanding | 3,178 | - | 3,185 | - |
| Unexercised stock options | - | - | 67 | - |
| Number of shares used in per share computations | 46,714 | 3,178 | 54,786 | 3,185 |
| Diluted net (loss) income per share | \$ (0.01) | (0.01) | \$ 0.07 | 0.07 |

Weighted average shares associated with outstanding share awards for the three and six months ended June 30, 2011 and 2010, which have been excluded from the computations of diluted EPS, because the effect of including these share awards would have been anti-dilutive, consist of the following (shares, in thousands):

| | Three Months Ended June 30, | | | | Six Month June | |
|--|--------------------------------|-------|------|-------|-------------------|--|
| | 2011 | 2010 | 2011 | 2010 | | |
| Shares associated with anti-dilutive unexercised | | | | | | |
| stock options | 36 | 1,077 | 14 | 1,053 | | |

| | Three Months Ended June 30, | | Six Months Ende June 30, | |
|--|--------------------------------|------|-----------------------------|------|
| | 2011 | 2010 | 2011 | 2010 |
| Share-based compensation that may be settled in cash or shares, the effect of which is anti-dilutive | 515 | 233 | 524 | 233 |

Additionally, 50,000 weighted average shares associated with contingent awards were excluded from the computation of diluted EPS for the three and six months ended June 30, 2011 because the contingencies of these awards have not been met at June 30, 2011.

(g) Common Stock

Following are the changes in issued common stock for the six months ended June 30, 2011 and 2010 (shares, in thousands):

| | Class A | Class B |
|---|---------|---------|
| Balances at December 31, 2009 | 51,899 | 3,186 |
| Class B shares converted to Class A | 1 | (1) |
| Shares issued upon stock option exercises | 24 | - |
| Share awards issued | 188 | - |
| Shares retired | (132) | - |
| Other | (2) | - |
| Balances at June 30, 2010 | 51,978 | 3,185 |
| | | |
| Balances at December 31, 2010 | 44,213 | 3,178 |
| Class B shares converted to Class A | 2 | (2) |
| Shares issued upon stock option exercises | 37 | - |
| Share awards issued | 416 | - |
| Shares retired | (1,881) | - |
| Other | (25) | - |
| Balances at June 30, 2011 | 42,762 | 3,176 |

GCI's Board of Directors has authorized a common stock buyback program for the repurchase of GCI's Class A and Class B common stock in order to reduce the outstanding shares of Class A and Class B common stock. We are authorized to increase our repurchase limit \$5.0 million per quarter indefinitely and to use stock option exercise proceeds to repurchase additional shares. If stock repurchases are less than the total approved quarterly amount the difference may be carried forward and used to repurchase additional shares in future quarters.

Under the stock buyback program, we repurchased 1.2 million and 171,000 shares of our Class A and B common stock at a cost of \$14.1 million and \$1.0 million, during the three months ended June 30, 2011 and 2010, respectively. During the six months ended June 30, 2011 and 2010 we repurchased 1.9 million and 224,000 shares of our Class A and B common stock at a cost of \$21.1 million and \$1.3 million, respectively. The cost of the repurchased common stock reduced Common Stock on our Consolidated Balance Sheets. The 2011 repurchases reduced the amount available under the stock buyback program to \$114.4 million at June 30, 2011. The repurchased stock was constructively retired as of June 30, 2011.

We expect to continue the repurchases for an indefinite period dependent on leverage, liquidity, company performance, market conditions and subject to continued oversight by GCI's Board of Directors. The open market repurchases have complied and will continue to comply with the restrictions of Rule 10b-18 under the Securities Exchange Act of 1934, as amended.

(h) Use of Estimates

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant items subject to estimates and assumptions include the allowance for doubtful receivables, unbilled revenues, accrual of the Universal Service Fund ("USF") high cost area program support, share-based compensation, inventory reserves, reserve for future customer credits, valuation allowances for deferred income tax assets, depreciable and amortizable lives of assets, the carrying value of long-lived assets including goodwill, cable certificates and wireless licenses, purchase price allocations, deferred lease expense, asset retirement obligations, the accrual of Cost of Goods Sold (exclusive of depreciation and amortization) and the accrual of contingencies and litigation. Actual results could differ from those estimates.

The accounting estimates related to revenues from the high cost USF program are dependent on various inputs including current line counts, the most current rates paid to us, and our assessment of the impact of new Federal Communications Commission ("FCC") regulations, and the potential outcome of FCC proceedings. Some of the inputs are subjective and based on our judgment regarding the outcome of certain variables and are subject to upward or downward adjustment in subsequent periods.

Effective in the second quarter of 2010, we changed our USF high-cost area program support accrual methodology due to a change in our estimate of the current amounts expected to be paid to us. The effect of this change in estimate was a revenue increase of \$4.7 million, a net income increase of \$3.1 million, and a basic and diluted net income per share increase of \$0.06 for the three and six months ended June 30, 2010.

(i) <u>Classification of Taxes Collected from Customers</u>

We report sales, use, excise, and value added taxes assessed by a governmental authority that are directly imposed on a revenue-producing transaction between us and a customer on a net basis in our income statement. Following are certain surcharges reported on a gross basis in our Consolidated Statement of Operations for the three and six months ended June 30, 2011 and 2010 (amounts in thousands):

| | | Three Months Ended | | Six Months Ended | | |
|---------------------------|----|--------------------|-------|-------------------|-------|-------|
| | | June 30, | | June 30, June 30, | | e 30, |
| | | 2011 | 2010 | 2011 | 2010 | |
| Surcharges reported gross | \$ | 1,376 | 1,416 | 2,800 | 2,751 | |

(2) <u>Consolidated Statements of Cash Flows Supplemental Disclosures</u> Changes in operating assets and liabilities consist of (amounts in thousands):

| Six month period ended June 30, | 2011 | 2010 |
|--|----------------|---------|
| Increase in accounts receivable | \$ (27,245) | (7,534) |
| Increase in prepaid expenses | (3,191) | (2,903) |
| (Increase) decrease in inventories | (719) | 3,609 |
| Decrease in other current assets | 206 | 314 |
| Decrease in other assets | 1,857 | 1,022 |
| Increase in accounts payable | 2,361 | 867 |
| Increase in deferred revenues | 864 | 1,040 |
| Decrease in accrued payroll and payroll related obligations | (1,559) | (2,893) |
| Increase in accrued liabilities | 134 | 3,472 |

| Six month period ended June 30, | | 2011 | 2010 |
|---|-----|----------|---------|
| Decrease in accrued interest | | (6,130) | (1,393) |
| Decrease in subscriber deposits | | (49) | (191) |
| Increase (decrease) in long-term deferred revenue | | 7,470 | (1,282) |
| Decrease in components of other long-term | | | |
| liabilities | _ | (1,995) | (562) |
| | \$_ | (27,996) | (6,434) |

The following items are for the six months ended June 30, 2011 and 2010 (amounts in thousands):

| Ν | et cash paid or received: | 2011 | 2010 |
|---|---|--------------|--------|
| | Interest paid, net of amounts capitalized | \$ 40,614 | 35,740 |
| | Income tax refund received | \$ - | 1,163 |

The following items are non-cash investing and financing activities for the six months ended June 30, 2011 and 2010 (amounts in thousands):

| | 2011 | 2010 |
|--|-------------|-------|
| Non-cash additions for purchases of property and equipment | \$ 9,388 | 5,842 |
| Asset retirement obligation additions to property and equipment | \$ 123 | 570 |
| Asset retirement obligation reductions to property and equipment for revisions to previous estimates | \$ 294 | - |
| Write-off of original issue discount on 2014 Notes | \$ 1,530 | - |

(3) Intangible Assets

Amortization expense for amortizable intangible assets was as follows (amounts in thousands):

| | Three I | Months Ended | Six Mont | hs Ended |
|----------------------|----------|--------------|----------|----------|
| | | une 30, | Jun | e 30, |
| | 2011 | 2010 | 2011 | 2010 |
| Amortization expense | \$ 1,583 | 1,586 | 3,156 | 3,297 |

Amortization expense for amortizable intangible assets for each of the five succeeding fiscal years is estimated to be (amounts in thousands):

| Years Ending December 31, | _ | |
|---------------------------|----|-------|
| 2011 | \$ | 5,877 |
| 2012 | | 4,059 |
| 2013 | | 3,001 |
| 2014 | | 2,141 |
| 2015 | | 1,414 |

(4) Long-Term Debt

2021 Notes

On May 20, 2011 ("Closing Date"), GCI, Inc. our wholly-owned subsidiary, completed an offering of \$325.0 million in aggregate principal amount of 6 3/4% Senior Notes due 2021 ("2021 Notes") at an issue price of 100% to qualified institutional buyers in reliance on Rule 144A under the Securities Act of 1933, as amended ("Securities Act"), and to persons outside the United States in accordance with Regulation S under the Securities Act. We used the net proceeds from this offering to repay and retire all \$320.0 million of our outstanding senior unsecured notes due 2014 ("2014 Notes").

The 2021 Notes mature on June 1, 2021. Semi-annual interest payments are payable on June 1 and December 1, beginning on December 1, 2011. The 2021 Notes are carried on our Consolidated Balance Sheet.

The 2021 Notes are senior unsecured obligations which rank equally in right of payment with our existing and future senior unsecured debt, including our 8 5/8% Senior Notes due 2019, and senior in right of payment to all future subordinated indebtedness.

The 2021 Notes were issued pursuant to an Indenture, dated as of the Closing Date, between us and Union Bank, N.A., as trustee.

We are not required to make mandatory sinking fund payments with respect to the 2021 Notes.

Upon the occurrence of a change of control, each holder of the 2021 Notes will have the right to require us to purchase all or any part (equal to \$1,000 or an integral multiple thereof, except that no 2021 Note will be purchased in part if the remaining portion thereof would not be at least \$2,000) of such holder's 2021 Notes at a purchase price equal to 101% of the principal amount of such 2021 Notes, plus accrued and unpaid interest on such 2021 Notes, if any. If we or certain of our subsidiaries engage in asset sales, we must generally either invest the net cash proceeds from such sales in our business within a period of time, prepay debt under any outstanding credit facility, or make an offer to purchase a principal amount of the 2021 Notes equal to the excess net cash proceeds, with the purchase price equal to 100% of their principal amount, plus accrued and unpaid interest, if any.

The covenants in the Indenture restrict GCI, Inc. and certain of its subsidiaries from incurring additional debt, but permits debt under the Senior Credit Facility and vendor financing as long as our leverage ratio, as defined, does not exceed 5.5 to one; or enter into sale and leaseback transactions; pay dividends or distributions on capital stock or repurchase capital stock; issue stock of subsidiaries; make certain investments; create liens on assets to secure debt; enter into transactions with affiliates; merge or consolidate with another company; and transfer and sell assets. These covenants are subject to a number of limitations and exceptions, as further described in the Indenture.

On July 7, 2011, GCI, Inc. launched an exchange offer pursuant to which it offered new 2021 Notes identical to the original notes except that the new 2021 Notes will have been registered under the Securities Act. The exchange offer is expected to close on or about August 13, 2011.

We paid closing costs totaling \$3.5 million in connection with the offering, which were recorded as deferred loan costs and are being amortized over the term of the 2021 Notes. We recorded a \$9.1 million Loss on Extinguishment of Debt on our Consolidated Statement of Operations. Included in the loss was \$2.9 million in unamortized deferred loan costs, \$1.5 million for the unamortized portion of the original issue discount and \$4.7 million in call premium payments to redeem our 2014 Notes.

Senior Credit Facility

In June 2011, GCI Holdings, Inc. ("Holdings"), our wholly owned subsidiary, entered into an Add-On Term Loan Supplement No. 1 ("Supplement No. 1") to our Senior Credit Facility. The Supplement No. 1 provided for an additional \$25.0 million term loan with an initial interest rate of LIBOR plus 2.5%, payable in accordance with the terms of our Senior Credit Facility. Holdings used \$20.0 million of the loan proceeds to pay down outstanding revolving loans under our Senior Credit Facility, thus increasing

availability under the revolving portion of our Senior Credit Facility. The remaining \$5.0 million was used for general corporate purposes.

Our Senior Credit Facility, which includes the Supplement No. 1 as discussed above, includes a \$25.0 million term loan and a \$75.0 million revolving credit facility with a \$25.0 million sublimit for letters of credit. A total of \$63.0 million is outstanding as of June 30, 2011. The term loan is fully drawn as of June 30, 2011. Under the revolving portion of the Senior Credit Facility, we have borrowed \$38.0 million and have \$2.7 million of letters of credit outstanding, which leaves \$34.3 million available for borrowing as of June 30, 2011. The Senior Credit Facility will mature on January 29, 2015.

(5) <u>Financial Instruments</u>

Fair Value of Financial Instruments

The fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties. At June 30, 2011 and December 31, 2010, the fair values of cash and cash equivalents, net receivables, accounts payable, accrued payroll and payroll related obligations, accrued interest, accrued liabilities, and subscriber deposits approximate their carrying value due to the short-term nature of these financial instruments. The carrying amounts and estimated fair values of our financial instruments at June 30, 2011 and December 31, 2010 follow (amounts in thousands):

| | | ne 30, 011 | Decem 20 | ber 31, 10 |
|--|--------------------|---------------|--------------------|---------------|
| | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Current and long-term debt and capital lease obligations | \$ 921,611 | 957,100 | 872,882 | 908,286 |
| Other liabilities | 79,242 | 78,372 | 73,309 | 72,065 |

The following methods and assumptions were used to estimate fair values:

Current and long-term debt and capital lease obligations: The fair values of our 2021 Notes, 2019 Notes, 2014 Notes, Rural Utilities Service ("RUS") debt, CoBank mortgage note payable, and capital leases are based upon quoted market prices for the same or similar issues or on the current rates offered to us for the same remaining maturities. The fair value of our Senior Credit Facility is estimated to approximate the carrying value because this instrument is subject to variable interest rates.

Other Liabilities: Lease escalation liabilities are valued at the discounted amount of future cash flows using quoted market prices on current rates offered to us. Deferred compensation liabilities are carried at fair value, which is the amount payable as of the balance sheet date. Asset retirement obligations are recorded at their fair value and, over time, the liability is accreted to its present value each period. Our non-employee share-based compensation awards are reported at their fair value at each reporting period.

Fair Value Measurements

Assets measured at fair value on a recurring basis as of June 30, 2011 and December 31, 2010 were as follows (amounts in thousands):

| | _ | Fair Value M | leasurement at Repor | ting Date Using |
|-----------------------------------|-----|----------------------------------|---|---|
| | | Quoted | | |
| | | Prices in Active | | |
| | | Markets for | Significant | |
| June 30, 2011 Assets | | Identical Assets (Level 1) | Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Deferred compensation plan assets | | | | |
| (mutual funds) | \$_ | 1,713 | - | - |
| Total assets at fair value | \$ | 1,713 | - | - |
| | = | | | |
| December 31, 2010 Assets | | | | |
| Deferred compensation plan assets | | | | |
| (mutual funds) | \$ | 1,678 | - | - |
| Total assets at fair value | \$_ | 1,678 | - | - |

The valuation of our mutual funds is determined using quoted market prices in active markets utilizing market observable inputs.

(6) Share-Based Compensation

Our Amended and Restated 1986 Stock Option Plan ("Stock Option Plan"), provides for the grant of options and restricted stock awards (collectively "award") for a maximum of 15.7 million shares of GCI Class A common stock, subject to adjustment upon the occurrence of stock dividends, stock splits, mergers, consolidations or certain other changes in corporate structure or capitalization. If an award expires or terminates, the shares subject to the award will be available for further grants of awards under the Stock Option Plan. The Compensation Committee of GCI's Board of Directors administers the Stock Option Plan. Substantially all restricted stock awards granted vest over periods of up to three years. Substantially all options vest in equal installments over a period of five years and expire ten years from the date of grant. The requisite service period of our awards is generally the same as the vesting period. Options granted pursuant to the Stock Option Plan are only exercisable if at the time of exercise the option holder is our employee, non-employee director, or a consultant or advisor working on our behalf. New shares of GCI Class A common stock are issued when stock option agreements are exercised or restricted stock awards are granted.

The fair value of restricted stock awards is determined based on the number of shares granted and the quoted price of our common stock. We use a Black-Scholes-Merton option pricing model to estimate the fair value of stock options issued. The Black-Scholes-Merton option pricing model incorporates various and highly subjective assumptions, including expected term and expected volatility. We have reviewed our historical pattern of option exercises and have determined that meaningful differences in option exercise activity existed among employee job categories. Therefore, we have categorized these awards into two groups of employees for valuation purposes.

The weighted average grant date fair value of options granted during the six months ended June 30, 2010 was \$2.84 per share. There were no options granted during the six months ended June 30, 2011. The total fair value of options vesting during the six months ended June 30, 2011 and 2010 was \$97,000 and \$82,000, respectively.

The following is a summary of our share-based compensation expense for the six months ended June 30, 2011 and 2010 (in thousands):

| | 2011 | 2010 |
|---|-------------|-------|
| Employee share-based compensation expense | \$ 2,968 | 2,285 |
| Adjustment to fair value of liability classified awards | (128) | 161 |
| Total share-based compensation expense | \$ 2,840 | 2,446 |

Share-based compensation expense is classified as selling, general and administrative expense in our Consolidated Statement of Operations. Unrecognized share-based compensation expense was \$6.4 million relating to 2.5 million restricted stock awards and \$490,000 relating to 308,000 unvested stock options as of June 30, 2011. We expect to recognize share-based compensation expense over a weighted average period of 1.3 years for stock options and restricted stock awards.

A summary of option activity under the Stock Option Plan for the six months ended June 30, 2011 follows (share amounts in thousands):

| | | | Weighted | |
|----------------------------------|--------|----------|-------------|----------------|
| | | Weighted | Average | Aggregate |
| | | Average | Remaining | Intrinsic |
| | | Exercise | Contractual | Value |
| | Shares | Price | Term | (in thousands) |
| | | | | |
| Outstanding at December 31, 2010 | 1,249 | \$ 7.08 | | |
| Exercised | (37) | \$ 7.66 | | |
| Outstanding at June 30, 2011 | 1,212 | \$ 7.06 | 3.9 years | \$ 6,082 |
| Exercisable at June 30, 2011 | 904 | \$ 7.32 | 2.6 years | \$ 4,309 |

A summary of nonvested restricted stock award activity under the Stock Option Plan for the six months ended June 30, 2011, follows (share amounts in thousands):

| | Shares | Weighted Average Grant Date Fair Value |
|--------------------------------|--------|---|
| Nonvested at December 31, 2010 | 2,196 | \$ 5.29 |
| Granted | 417 | \$ 12.30 |
| Vested | (121) | \$ 12.31 |
| Forfeited | (12) | \$ 6.61 |
| Nonvested at June 30, 2011 | 2,480 | \$ 6.12 |

At June 30, 2011, 3.8 million shares were available for grant under the Stock Option Plan.

The total intrinsic values, determined as of the date of exercise, of options exercised during the six months ended June 30, 2011 and 2010 were \$155,000 and \$48,000, respectively. We received \$285,000 and \$111,000 in cash from stock option exercises during the six months ended June 30, 2011 and 2010, respectively.

The following is a summary of activity for stock option grants that were not made pursuant to the Stock Option Plan for the six months ended June 30, 2010 and 2011 (share amounts in thousands):

| | | Weighted |
|---------------------------------------|--------|------------|
| | | Average |
| | | Exercise |
| | Shares | Price |
| Outstanding at December 31, 2009 | 150 | \$ 6.50 |
| Options forfeited and retired | (150) | \$ 6.50 |
| Outstanding at June 30, 2010 and 2011 | | |
| Available for grant at June 30, 2011 | - | |

In January 2001 we entered into an aircraft operating lease agreement with a company owned by our President and Chief Executive Officer. The lease was amended several times, most recently on May 9, 2011. Upon signing the lease in January 2001, the lessor was granted an option to purchase 250,000 shares of GCI Class A common stock at \$6.50 per share, of which 100,000 shares were exercised during the year ended December 31, 2006 and the remaining 150,000 shares expired on March 31, 2010.

(7) Industry Segments Data

Our reportable segments are business units that offer different products and are each managed separately.

A description of our reportable segments follows:

<u>Consumer</u> - We offer a full range of voice, video, data and wireless services to residential customers.

<u>Network Access</u> - We offer a full range of voice, data and wireless services to common carrier customers.

<u>Commercial</u> - We offer a full range of voice, video, data and wireless services to small businesses, local, national and global businesses, governmental entities and public and private educational institutions.

<u>Managed Broadband</u> - We offer data services to rural school districts, hospitals and health clinics through our SchoolAccess[®] and ConnectMD[®] initiatives and managed video conferencing.

<u>Regulated Operations</u> - We offer voice and data services to residential, business, and governmental customers in areas of rural Alaska.

Corporate related expenses including engineering, information technology, accounting, legal and regulatory, human resources, and other general and administrative expenses for the three and six months ended June 30, 2011 and 2010 are allocated to our segments using segment margin for the years ended December 31, 2010 and 2009, respectively. Bad debt expense for the three and six months ended June 30, 2011 and 2010 is allocated to our segments using a combination of specific identification and allocations based upon segment revenue for the three and six months ended June 30, 2011 and 2010, respectively. Corporate related expenses and bad debt expense are specifically identified for our Regulated Operations segment and therefore, are not included in the allocations.

We evaluate performance and allocate resources based on earnings before depreciation and amortization expense, net interest expense, income taxes, share-based compensation expense, accretion expense and non-cash contribution adjustment ("Adjusted EBITDA"). Management believes that this measure is useful to investors and other users of our financial information in evaluating

operating profitability as an analytical indicator of income generated to service debt and fund capital expenditures. In addition, multiples of current or projected EBITDA are used to estimate current or prospective enterprise value. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies in note 1 in the "Notes to Consolidated Financial Statements" included in Part II of our December 31, 2010 annual report on Form 10-K. Intersegment sales are recorded at cost plus an agreed upon intercompany profit.

We earn all revenues through sales of services and products within the United States. All of our longlived assets are located within the United States of America, except approximately 82% of our undersea fiber optic cable systems which transit international waters and all of our satellite transponders.

Summarized financial information for our reportable segments for the three and six months ended June 30, 2011 and 2010 follows (amounts in thousands):

Total

| Three months ended June 30, | Consumer | Network Access | Commercial | Managed Broadband | Regulated Operations | Total Reportable Segments |
|--|--|--|--|--|--|--|
| 2011 | | | | Diodabalia | | Cogmonto |
| Revenues: | | | | | | |
| Intersegment \$ | - | - | 1,416 | - | 44 | 1,460 |
| External | 88,554 | 25,151 | 34,216 | 14,639 | 5,529 | 168,089 |
| Total revenues \$ | 88,554 | 25,151 | 35,632 | 14,639 | 5,573 | 169,549 |
| Adjusted EBITDA \$ | 28,258 | 12,344 | 7,401 | 5,709 | 1,221 | 54,933 |
| <u>2010</u> | | | | | | |
| Revenues: | | | | | | |
| Intersegment \$ | - | (5) | 1,326 | - | 48 | 1,369 |
| External | 87,149 | 27,112 | 32,071 | 10,387 | 5,607 | 162,326 |
| Total revenues \$ | 87,149 | 27,107 | 33,397 | 10,387 | 5,655 | 163,695 |
| Adjusted EBITDA \$ | 31,255 | 13,187 | 8,044 | 3,148 | 1,717 | 57,351 |
| | | | | | | |
| Six months ended June 30, | Consumer | Network Access | Commercial | Managed Broadband | Regulated Operations | Total Reportable Segments |
| June 30, <u>2011</u> | Consumer | | Commercial | | | Reportable |
| June 30, <u>2011</u> Revenues: | Consumer | | | | Operations | Reportable Segments |
| June 30, 2011 Revenues: Intersegment \$ | - | Access | 2,825 | Broadband | Operations 113 | Reportable Segments 2,938 |
| June 30, <u>2011</u> Revenues: Intersegment \$ External | - 176,971 | Access - 50,248 | 2,825 66,045 | Broadband - 28,634 | Operations 113 10,968 | Reportable Segments 2,938 332,866 |
| June 30, 2011 Revenues: Intersegment \$ External Total revenues \$ | - 176,971 176,971 | Access - 50,248 50,248 | 2,825 66,045 68,870 | Broadband - 28,634 28,634 | Operations 113 10,968 11,081 | Reportable Segments 2,938 332,866 335,804 |
| June 30, <u>2011</u> Revenues: Intersegment \$ External | - 176,971 | Access - 50,248 | 2,825 66,045 | Broadband - 28,634 | Operations 113 10,968 | Reportable Segments 2,938 332,866 |
| June 30, 2011 Revenues: Intersegment \$ External Total revenues \$ Adjusted EBITDA \$ 2010 | - 176,971 176,971 | Access - 50,248 50,248 | 2,825 66,045 68,870 | Broadband - 28,634 28,634 | Operations 113 10,968 11,081 | Reportable Segments 2,938 332,866 335,804 |
| June 30, 2011 Revenues: Intersegment \$ External Total revenues \$ Adjusted EBITDA \$ 2010 Revenues: | - 176,971 176,971 | Access - 50,248 50,248 24,224 | 2,825 66,045 <u>68,870</u> 14,063 | Broadband - 28,634 28,634 | Operations 113 10,968 11,081 1,921 | Reportable Segments 2,938 332,866 335,804 108,279 |
| June 30, 2011 Revenues: Intersegment \$ External Total revenues \$ Adjusted EBITDA \$ 2010 Revenues: Intersegment \$ | - 176,971 <u>176,971</u> <u>56,651</u> | Access - 50,248 50,248 24,224 | 2,825 66,045 68,870 14,063 2,656 | Broadband - 28,634 28,634 11,420 - | Operations 113 10,968 11,081 1,921 88 | Reportable Segments 2,938 332,866 335,804 108,279 2,745 |
| June 30, 2011 Revenues: Intersegment \$ External Total revenues Adjusted EBITDA \$ 2010 Revenues: Intersegment \$ External | - 176,971 <u>176,971</u> 56,651 - 167,517 | Access - 50,248 50,248 24,224 1 53,295 | 2,825 66,045 68,870 14,063 2,656 59,794 | Broadband 28,634 28,634 11,420 - 22,472 | Operations 113 10,968 11,081 1,921 88 11,667 | Reportable Segments 2,938 332,866 335,804 108,279 2,745 314,745 |
| June 30, 2011 Revenues: Intersegment \$ External Total revenues \$ Adjusted EBITDA \$ 2010 Revenues: Intersegment \$ | - 176,971 <u>176,971</u> <u>56,651</u> | Access - 50,248 50,248 24,224 | 2,825 66,045 68,870 14,063 2,656 | Broadband - 28,634 28,634 11,420 - | Operations 113 10,968 11,081 1,921 88 | Reportable Segments 2,938 332,866 335,804 108,279 2,745 |

A reconciliation of reportable segment revenues to consolidated revenues follows (amounts in thousands):

| | | Three Months Ended June 30, | | Six Months June | |
|--|----|--------------------------------|---------|--------------------|---------|
| | | 2011 | 2010 | 2011 | 2010 |
| Reportable segment revenues | \$ | 169,549 | 163,695 | 335,804 | 317,490 |
| Less intersegment revenues eliminated in | า | | | | |
| consolidation | | 1,460 | 1,369 | 2,938 | 2,745 |
| Consolidated revenues | \$ | 168,089 | 162,326 | 332,866 | 314,745 |

A reconciliation of reportable segment Adjusted EBITDA to consolidated income (loss) before income taxes follows (amounts in thousands):

| | Three Months Ended June 30, | | Six Months June | |
|---|--------------------------------|----------|--------------------|----------|
| | 2011 | 2010 | 2011 | 2010 |
| Reportable segment Adjusted EBITDA | \$ 54,933 | 57,351 | 108,279 | 108,409 |
| Less depreciation and amortization expense | (30,632) | (30,820) | (62,352) | (61,946) |
| Less share-based compensation expense | (1,670) | (1,643) | (2,840) | (2,446) |
| Plus other expense | 9 | 160 | 33 | 160 |
| Less accretion expense | (194) | - | (266) | - |
| Consolidated operating income | 22,446 | 25,048 | 42,854 | 44,177 |
| Less other expense, net | (26,410) | (17,653) | (43,882) | (35,272) |
| Consolidated income (loss) before income tax (expense) benefit | \$ (3,964) | 7,395 | (1,028) | 8,905 |

(8) Commitments and Contingencies

Litigation, Disputes, and Regulatory Matters

We are involved in various lawsuits, billing disputes, legal proceedings, and regulatory matters that have arisen from time to time in the normal course of business. While the ultimate results of these items cannot be predicted with certainty, we do not expect at this time for the resolution of them to have a material adverse effect on our financial position, results of operations or liquidity. In addition we are involved in the following matters:

- In September 2008, the FCC's Office of Inspector General ("OIG") initiated an investigation regarding Alaska DigiTel LLC's ("Alaska DigiTel") compliance with program rules and requirements under the Lifeline Program. The request covered the period beginning January 1, 2004 through August 31, 2008 and related to amounts received for Lifeline service. Alaska DigiTel was an Alaska based wireless communications company of which we acquired an 81.9% equity interest on January 2, 2007 and the remaining 18.1% equity interest on August 18, 2008 and was subsequently merged with one of our wholly owned subsidiaries in April 2009. Prior to August 18, 2008, our control over the operations of Alaska DigiTel was limited as required by the FCC upon its approval of our initial acquisition completed in January 2007. We responded to this request on behalf of Alaska DigiTel and the GCI companies as affiliates. On January 18, 2011 we reached an agreement with the FCC and the Department of Justice to settle the matter, which required us to contribute \$1.6 million to the United States Treasury and granted us a broad release of claims including those under the False Claims Act. The \$1.6 million contribution, of which \$154,000, \$661,000 and \$741,000 were recognized in selling, general and administrative expense in the income statements in the years ending December 31, 2010, 2009 and 2008, respectively, was paid in January 2011; and
- In August 2010, a GCI-owned aircraft was involved in an accident resulting in five fatalities and injuries to the remaining four passengers on board. We had aircraft and liability insurance

coverage in effect at the time of the accident. We cannot predict the likelihood or nature of the total potential claims related to the accident.

TERRA-Southwest

In January 2010 the U.S. Department of Agriculture's RUS approved our wholly-owned subsidiary, United Utilities, Inc.'s ("UUI") application for an \$88.2 million loan/grant combination to extend terrestrial broadband service for the first time to Bristol Bay and the Yukon-Kuskokwim Delta, an area in Alaska roughly the size of the state of North Dakota. Upon completion, this project, called TERRA-Southwest ("TERRA-SW"), will be able to serve over 9,000 households and over 700 businesses in the 65 covered communities. The project will also be able to serve numerous public/non-profit/private community anchor institutions and entities, such as regional health care providers, school districts, and other regional and Alaska native organizations. The RUS award, consisting of a \$44.2 million loan and a \$44.0 million grant, is made under the RUS Broadband Initiatives Program established pursuant to the American Recovery and Reinvestment Act. The award funds backbone network facilities that we would not otherwise be able to construct within our return-on-investment requirements. UUI started construction on TERRA-SW in 2010 and expects to complete the project in 2012 or earlier if possible. We have borrowed \$2.8 million in loan funds, leaving \$41.4 million remaining loan funds available as of June 30, 2011 for our TERRA-SW project.

Universal Service

On March 16, 2010, the FCC staff released the National Broadband Plan, including among its topics a proposal to transition existing USF high cost support from voice to broadband networks over a ten year period. On April 21, 2010, the FCC initiated a proceeding to consider interim and long-term USF reforms, including a five year phase-out of support to competitive ETCs. On February 8, 2011, the FCC issued a Notice of Proposed Rulemaking to consider adopting reforms to its high cost support program, including, among other things, the proposed competitive ETC phase-out and ways to fund and distribute support for broadband services. More recently, a number of industry consensus plans have been proposed to the FCC that would substantially change the methodology for distributing USF high cost support, as well as the access charge regime. We cannot predict at this time the outcome of this proceeding, the prospects for adoption of these or other reforms, the effect on high cost support available to us, or how our access charge revenues and payments would be affected; however, our revenue for providing wireline and wireless local services in these areas would be materially adversely affected by the reduction of USF support.

(9) Related Party Transaction

In January 2001 we entered into an aircraft operating lease agreement with a company owned by our President and CEO. The lease was amended several times, most recently on May 9, 2011. The amended lease agreement added the lease of a second aircraft. The lease term of the original aircraft may be terminated at any time upon 90 days written notice. The monthly lease rate of the original aircraft is \$45,000. The lease term of the second aircraft may be terminated at any time upon 12 months' written notice. The monthly lease rate of the second aircraft is \$132,000. In 2001, we paid a deposit of \$1.5 million in connection with the lease. The deposit will be repaid to us no later than six months after the agreement terminates.

(10) Subsequent Events

On July 22, 2011, Holdings entered into an Add-On Term Loan Supplement No. 2 ("Supplement No. 2") to our Senior Credit Facility. The Supplement No. 2 provided for an additional \$25.0 million term Ioan with an initial interest rate of LIBOR plus 2.5%, payable in accordance with the terms of our Senior Credit Facility. Holdings used \$15.0 million to pay down outstanding revolving Ioans under our Senior Credit Facility, thus increasing availability under the revolving portion of our Senior Credit Facility. The remaining \$10.0 million was used for general corporate purposes.

On July 20, 2011, we borrowed an additional \$5.4 million under the loan portion of the TERRA-SW RUS award and received an additional \$5.4 million under the grant portion of the award. After consideration of these transactions, we have \$36.0 million and \$35.8 million in loan and grant funds available, respectively.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In the following discussion, General Communication, Inc. ("GCI") and its direct and indirect subsidiaries are referred to as "we," "us" and "our."

Management's Discussion and Analysis of Financial Condition and Results of Operations discusses our consolidated financial statements, which have been prepared in accordance with generally accepted accounting principles ("GAAP"). The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. On an on-going basis, we evaluate our estimates and judgments, including those related to the allowance for doubtful receivables, unbilled revenues, accrual of the Universal Service Fund ("USF") high cost area program support, share-based compensation, reserve for future customer credits, valuation allowances for deferred income tax assets, depreciable and amortizable lives of assets, the carrying value of long-lived assets including goodwill, cable certificates and wireless licenses, our effective tax rate, purchase price allocations, the accrual of cost of goods sold (exclusive of depreciation and amortization expense ("Cost of Goods Sold")), depreciation, and contingencies and litigation. We base our estimates and judgments on historical experience and on various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. See also our "Cautionary Statement Regarding Forward-Looking Statements."

General Overview

Through our focus on long-term results, acquisitions, and strategic capital investments, we strive to consistently grow our revenues and expand our margins. We have historically met our cash needs for operations, regular capital expenditures and maintenance capital expenditures through our cash flows from operating activities. Historically, cash requirements for significant acquisitions and major capital expenditures have been provided largely through our financing activities.

The national economy continues to see persistent unemployment and slow economic growth and even once stabilized is not expected to return quickly to a period of strong growth. Should the national economy deteriorate further, it could lead to reductions in consumer spending which could impact our revenue growth. We believe the Alaska economy continues to perform well compared to most other states at the current time. The State of Alaska has large cash reserves that should enable it to maintain its budget for at least the short-term. This cash reserve is important for Alaska's economy as the State is the largest employer and second largest source of gross state product. The majority of our revenue is driven by the strength of the Alaska economy which appears to have weathered the recessionary pressures relatively well to date. Nonetheless we cannot predict the impact the nation's future economic situation may have on us in the future.

On March 16, 2010, the FCC staff released the National Broadband Plan, including among its topics a proposal to transition existing USF high cost support from voice to broadband networks over a ten year period. On April 21, 2010, the FCC initiated a proceeding to consider interim and long-term USF reforms, including a five year phase-out of support to competitive ETCs. On February 8, 2011, the FCC issued a Notice of Proposed Rulemaking to consider adopting reforms to its high cost support program, including, among other things, the proposed competitive ETC phase-out and ways to fund and distribute support for broadband services. More recently, a number of industry consensus plans have been proposed to the FCC that would substantially change the methodology for distributing USF high cost support, as well as the access charge regime. We cannot predict at this time the outcome of this proceeding, the prospects for adoption of these or other reforms, the effect on high cost support available to us, or how our access charge revenues and payments would be affected; however, our revenue for providing wireline and wireless local services in these areas would be materially adversely affected by the reduction of USF support.

In November 2010, Verizon Wireless ("Verizon") acquired a license for 700 MHz wireless spectrum covering Alaska. The license is conditional on Verizon meeting applicable build-out requirements no later than June 13, 2013. We cannot predict the potential impact this new competition may have on us in the future.

In March 2011, AT&T, Inc. announced plans to acquire T-Mobile USA. The acquisition is subject to regulatory approval which is currently underway. Should the acquisition be completed, we do not expect the future net impact on us to be material.

Following are our segments and the services and products each offers to its customers:

| | Reportable Segments | | | | | |
|----------------------------|---------------------|-------------------|------------|----------------------|-------------------------|--|
| Services and Products | Consumer | Network Access | Commercial | Managed Broadband | Regulated Operations | |
| Voice: | | | | | | |
| Long-distance | Х | Х | Х | | Х | |
| Local Access | Х | Х | Х | | Х | |
| | | | | | | |
| Video | Х | | Х | | | |
| | | | | | | |
| Data: | | | | | | |
| Internet | Х | Х | Х | Х | Х | |
| Data Networks | | Х | Х | Х | | |
| Managed Services | | | Х | Х | | |
| Managed Broadband Services | | | | Х | | |
| | | | | | | |
| Wireless | Х | Х | Х | | | |

Results of Operations

The following table sets forth selected financial data as a percentage of total revenues for the periods indicated (underlying data rounded to the nearest thousands):

| | Jun | nths Ended e 30, | Percentage Change ¹ 2011 | June | hs Ended e 30, | Percentage Change ¹ 2011 |
|---|-------------|---------------------|---|-------------|-------------------|---|
| (Line unlited) | <u>2011</u> | <u>2010</u> | <u>vs. 2010</u> | <u>2011</u> | <u>2010</u> | <u>vs. 2010</u> |
| (Unaudited) | | | | | | |
| Statements of Operations Data: Revenues: | | | | | | |
| Consumer segment | 53% | 54% | 2% | 53% | 53% | 6% |
| Network Access segment | 15% | 17% | (7%) | 15% | 17% | (6%) |
| Commercial segment | 20% | 20% | 7% | 20% | 19% | 10% |
| Managed Broadband segment | 9% | 6% | 41% | 9% | 7% | 27% |
| Regulated Operations segment | 3% | 3% | (1%) | 3% | 4% | (6%) |
| Total revenues | 100% | 100% | 4% | 100% | 100% | 6% |
| Selling, general and | | | | | | |
| administrative expenses | 34% | 34% | 5% | 35% | 34% | 8% |
| Depreciation and amortization | | | | | | |
| expense | 18% | 19% | (1%) | 19% | 20% | 1% |
| Operating income | 13% | 15% | (10%) | 13% | 14% | (3%) |
| Other expense, net | 16% | 11% | 50% | 13% | 11% | 24% |
| Income (loss) before income tax | <i>(</i>) | | <i></i> | | | |
| (expense) benefit | (2%) | 5% | (154%) | 0% | 3% | (112%) |
| Net income (loss) | (1%) | 1% | (201%) | 0% | 1% | (113%) |

1

Percentage change in underlying data.

We evaluate performance and allocate resources based on earnings before depreciation and amortization expense, net interest expense, income taxes, share-based compensation expense, accretion expense and non-cash contribution adjustment ("Adjusted EBITDA"). Management believes that this measure is useful to investors and other users of our financial information in evaluating operating profitability as an analytical indicator of income generated to service debt and fund capital expenditures. In addition, multiples of current or projected EBITDA are used to estimate current or prospective enterprise value. See note 7 to the accompanying consolidated financial statements for a reconciliation of Adjusted EBITDA to Consolidated Income (Loss) Before Income Taxes.

Three Months Ended June 30, 2011 ("second quarter of 2011") Compared to Three Months Ended June 30, 2010 ("second quarter of 2010")

Overview of Revenues and Cost of Goods Sold

Total revenues increased 4% from \$162.3 million in the second quarter of 2010 to \$168.1 million in the second quarter of 2011. Revenue increases in our Consumer, Commercial and Managed Broadband segments were partially off-set by decreases in our Network Access and Regulated Operations segments. See the discussion below for more information by segment.

Total Cost of Goods Sold increased 11% from \$51.8 million in the second quarter of 2010 to \$57.3 million in the second quarter of 2011. Cost of Goods Sold increased in all of our segments. See the discussion below for more information by segment.

Consumer Segment Overview

Consumer segment revenue represented 53% of second quarter of 2011 consolidated revenues. The components of Consumer segment revenue are as follows (amounts in thousands):

| | Second Quarter of | | Percentage |
|--------------------------------|-------------------|--------|------------|
| | 2011 | 2010 | Change |
| Voice | \$ 13,625 | 15,254 | (11%) |
| Video | 29,546 | 29,352 | 1% |
| Data | 17,257 | 14,608 | 18% |
| Wireless | 28,126 | 27,935 | 1% |
| Total Consumer segment revenue | \$ 88,554 | 87,149 | 2% |

Consumer segment Cost of Goods Sold represented 49% of second quarter of 2011 consolidated Cost of Goods Sold. The components of Consumer segment Cost of Goods Sold are as follows (amounts in thousands):

| | Second Quarter of | | Percentage | |
|---|-------------------|--------|------------|--------|
| | | 2011 | 2010 | Change |
| Voice | \$ | 2,711 | 3,168 | (14%) |
| Video | | 13,453 | 12,569 | 7% |
| Data | | 1,488 | 924 | 61% |
| Wireless | | 10,359 | 9,531 | 9% |
| Total Consumer segment Cost of Goods Sold | \$ | 28,011 | 26,192 | 7% |

Consumer segment Adjusted EBITDA, representing 52% of second quarter of 2011 consolidated Adjusted EBITDA, is as follows (amounts in thousands):

| | Second | Quarter of | Percentage |
|----------------------------------|-----------|------------|------------|
| | 2011 | 2010 | Change |
| Consumer segment Adjusted EBITDA | \$ 28,258 | 31,255 | (10%) |

See note 7 in the "Condensed Notes to Interim Consolidated Financial Statements" included in Part I of this quarterly report on Form 10-Q for a reconciliation of consolidated Adjusted EBITDA, a non-GAAP financial measure, to consolidated income (loss) before income taxes.

Selected key performance indicators for our Consumer segment follow:

| | June 30, | | Percentage |
|--|----------|----------|------------|
| | 2011 | 2010 | Change |
| Voice: | | | |
| Long-distance subscribers ¹ | 84,600 | 90,200 | (6%) |
| Long-distance minutes carried (in millions) | 23.2 | 26.7 | (13%) |
| Total local access lines in service ² | 82,300 | 85,100 | (3%) |
| Local access lines in service on GCI facilities ² | 75,900 | 77,100 | (2%) |
| Video: | | | |
| Basic subscribers ³ | 126,900 | 131,200 | (3%) |
| Digital programming tier subscribers ⁴ | 77,400 | 80,600 | (4%) |
| HD/DVR converter boxes ⁵ | 87,700 | 86,500 | 1% |
| Homes passed | 239,000 | 234,700 | 2% |
| Average monthly gross revenue per subscriber ⁶ | \$ 76.47 | \$ 74.54 | 3% |
| Data: | | | |
| Cable modem subscribers ⁷ | 105,400 | 103,500 | 2% |
| Wireless: | | | |
| Wireless lines in service ⁸ | 126,400 | 119,000 | 6% |
| Average monthly gross revenue per subscriber ⁹ | \$ 70.52 | \$ 75.07 | (6%) |

¹ A long-distance subscriber is defined as a customer account that is invoiced a monthly long-distance plan fee or has made a long-distance call during the month.

² A local access line in service is defined as a revenue generating circuit or channel connecting a customer to the public switched telephone network.

³ A basic cable subscriber is defined as one basic tier of service delivered to an address or separate subunits thereof regardless of the number of outlets purchased.

⁴ A digital programming tier subscriber is defined as one digital programming tier of service delivered to an address or separate subunits thereof regardless of the number of outlets or digital programming tiers purchased. Digital programming tier subscribers are a subset of basic subscribers.

⁵ A high definition/digital video recorder ("HD/DVR") converter box is defined as one box rented by a digital programming or basic tier subscriber. A digital programming or basic tier subscriber is not required to rent an HD/DVR converter box to receive service.

⁶ Quarter-to-date average monthly consumer video revenues divided by the average of consumer video basic subscribers at the beginning and end of each month in the period.

⁷ A cable modem subscriber is defined by the purchase of cable modem service regardless of the level of service purchased. If one entity purchases multiple cable modem service access points, each access point is counted as a subscriber. Cable modem subscribers may also be video basic subscribers though basic cable service is not required to receive cable modem service.

⁸ A wireless line in service is defined as a revenue generating wireless device.

⁹ Quarter-to-date average monthly consumer wireless revenues divided by the average of consumer wireless subscribers at the beginning and end of each month in the period.

Consumer Segment Revenues

The decrease in voice revenue is primarily due to a \$1.3 million or 30% decrease in USAC support. We accrue estimated high cost support revenue quarterly and adjust our revenue as we obtain new information that changes the variables used to calculate our estimate. The decrease in USF high cost support is due to changes in the rates used to calculate our estimate and a decrease in the number of local subscribers.

The increase in data revenue is primarily due to a 17% increase in cable modem revenue to \$15.1 million due to increased subscribers, rate increases in May and August 2010 and in May 2011 and our subscribers' selection of plans that offer higher speeds.

The increase in wireless revenue is primarily due to the following:

- A \$1.4 million increase in USF high cost support. We accrue estimated USF high cost support revenue quarterly and adjust our revenue as we obtain new information that changes the variables used to calculate our estimate. The increase in USF high cost support is due to changes in the rates used to calculate our estimate and an increase in the number of wireless subscribers; and
- A \$1.3 million increase in plan fee revenue to \$10.6 million primarily due to an increase in the number of wireless subscribers and our subscribers' selection of plans that offer more usage.

These increases are offset by the absence of a \$2.9 million change in estimate for high cost support recorded in the second quarter of 2010.

Consumer Segment Cost of Goods Sold

The video Cost of Goods Sold increase is primarily due to increased channels offered to our subscribers, increased rates paid to programmers, increased costs associated with delivery of digital services offered through our HD/DVR converter boxes due to the increased number of boxes in service and increased video on demand sales.

The wireless Cost of Goods Sold increase is primarily due to a change in the allocation of network maintenance costs which resulted in an increase to our Consumer segment and a decrease to our Network Access, Commercial and Managed Broadband segments and increased costs for wireless handset equipment sales associated with the increased number of wireless subscribers and an increased number of premium wireless handsets which have higher costs. As part of an agreement signed in December 2007 with AT&T Mobility, AT&T Mobility has provided to us a large block of wireless network usage at no charge that we use for roaming. We expect this block of minutes to expire in the first quarter of 2012 at which time we expect a material increase to our wireless Cost of Goods Sold estimated at \$5.0 million to \$6.0 million for the year ended December 31, 2012.

Consumer Segment Adjusted EBITDA

The decrease in Adjusted EBITDA is primarily due to increased Cost of Goods Sold as described above in "Consumer Segment Cost of Goods Sold" and an increase in the selling, general and administrative expense that was allocated to our Consumer segment due to an increase in the 2010 segment margin upon which the selling, general and administrative expense allocation is based and an increase in consolidated selling, general and administrative expense. These decreases were partially offset by increased revenue as described above in "Consumer Segment Revenues."

Network Access Segment Overview

Network Access segment revenue represented 15% of second quarter of 2011 consolidated revenues. The components of Network Access segment revenue are as follows (amounts in thousands):

| | Second Quarter of | | | Percentage |
|--------------------------------------|-------------------|--------|--------|------------|
| | | 2011 | 2010 | Change |
| Voice | \$ | 5,441 | 7,176 | (24%) |
| Data | | 15,023 | 15,823 | (5%) |
| Wireless | | 4,687 | 4,113 | 14% |
| Total Network Access segment revenue | \$_ | 25,151 | 27,112 | (7%) |

Network Access segment Cost of Goods Sold represented 11% of second quarter of 2011 consolidated Cost of Goods Sold. The components of Network Access segment Cost of Goods Sold are as follows (amounts in thousands):

| | Second Quarter of | | Percentage | |
|---|-------------------|-------|------------|--------|
| | | 2011 | 2010 | Change |
| Voice | \$ | 3,131 | 3,216 | (3%) |
| Data | | 3,164 | 2,855 | 11% |
| Wireless | | 281 | 308 | (9%) |
| Total Network Access segment Cost of Goods Sold | \$ | 6,576 | 6,379 | 3% |

Network Access segment Adjusted EBITDA, representing 23% of second quarter of 2011 consolidated Adjusted EBITDA, is as follows (amounts in thousands):

| | Second (| Quarter of | Percentage |
|--|-----------|------------|------------|
| | 2011 | 2010 | Change |
| Network Access segment Adjusted EBITDA | \$ 12,344 | 13,187 | (6%) |

See note 7 in the "Condensed Notes to Interim Consolidated Financial Statements" included in Part I of this quarterly report on Form 10-Q for a reconciliation of consolidated Adjusted EBITDA, a non-GAAP financial measure, to consolidated income (loss) before income taxes.

Selected key performance indicators for our Network Access segment follow:

| | June | June 30, | |
|--|-------|----------|--------|
| | 2011 | 2010 | Change |
| Voice: | | | |
| Long-distance minutes carried (in millions) | 187.5 | 201.3 | (7%) |
| Data: | | | |
| Total Internet service provider access lines in service ¹ | 1,600 | 1,700 | (6%) |

¹ An Internet service provider access line in service is defined as a revenue generating circuit or channel connecting a customer to the public switched telephone network.

Network Access Segment Revenues

The decrease in voice revenue is primarily due to decreases in our average rate per minute on billable minutes carried for our common carrier customers, the transition of voice traffic to dedicated networks and a decrease in minutes carried. Voice revenue continues to decline as expected due to increased competition in the Network Access business. The increased competition will continue to compress the rates we may charge our customers and, therefore, we expect a continued decline in Network Access segment voice revenue.

Network Access Segment Cost of Goods Sold

The increase in data Cost of Goods Sold is primarily due to an increase in off-network capacity purchased by our common carrier customers.

Network Access Segment Adjusted EBITDA

The Adjusted EBITDA decrease is primarily due to decreased revenues as described above in "Network Access Segment Revenues" and an increase in Cost of Goods Sold as described above in "Network Access Segment Cost of Goods Sold." These changes were partially off-set by a decrease in the selling, general and administrative expense that was allocated to our Network Access segment primarily due to a decrease in the 2010 segment margin upon which the selling, general and administrative expense allocation is based.

Commercial Segment Overview

Commercial segment revenue represented 20% of second quarter of 2011 consolidated revenues. Commercial segment data revenue is comprised of monthly recurring charges for data services and charges billed on a time and materials basis largely for personnel providing on-site customer support. This latter category can vary significantly based on project activity. The components of Commercial segment revenue are as follows (amounts in thousands):

| | Second Quarter of | | Percentage |
|----------------------------------|-------------------|--------|------------|
| | 2011 | 2010 | Change |
| Voice | \$ 7,340 | 8,448 | (13%) |
| Video | 2,936 | 2,639 | 11% |
| Data | 21,518 | 18,831 | 14% |
| Wireless | 2,422 | 2,153 | 12% |
| Total Commercial segment revenue | \$ 34,216 | 32,071 | 7% |

Commercial segment Cost of Goods Sold represented 30% of second quarter of 2011 consolidated Cost of Goods Sold. The components of Commercial segment Cost of Goods Sold are as follows (amounts in thousands):

| | Second Quarter of | | | Percentage |
|---|-------------------|--------|--------|------------|
| | | 2011 | 2010 | Change |
| Voice | \$ | 3,622 | 3,902 | (7%) |
| Video | | 549 | 532 | 3% |
| Data | | 11,681 | 9,712 | 20% |
| Wireless | | 1,080 | 951 | 14% |
| Total Commercial segment Cost of Goods Sold | \$ | 16,932 | 15,097 | 12% |

Commercial segment Adjusted EBITDA, representing 13% of second quarter of 2011 consolidated Adjusted EBITDA, is as follows (amounts in thousands):

| | Second Quarter of | | | Percentage |
|------------------------------------|-------------------|-------|-------|------------|
| | | 2011 | 2010 | Change |
| Commercial segment Adjusted EBITDA | \$ | 7,401 | 8,044 | (8%) |

See note 7 in the "Condensed Notes to Interim Consolidated Financial Statements" included in Part I of this quarterly report on Form 10-Q for a reconciliation of consolidated Adjusted EBITDA, a non-GAAP financial measure, to consolidated income (loss) before income taxes.

Selected key performance indicators for our Commercial segment follow:

| | June | June 30, | |
|--|--------|----------|--------|
| | 2011 | 2010 | Change |
| Voice: | | | |
| Long-distance subscribers ¹ | 9,100 | 9,400 | (3%) |
| Long-distance minutes carried (in millions) | 28.0 | 29.4 | (5%) |
| Total local access lines in service ² | 49,100 | 48,000 | 2% |
| Local access lines in service on GCI facilities ² | 25,600 | 20,600 | 24% |
| Data: | | | |
| Cable modem subscribers ³ | 11,000 | 10,800 | 2% |
| Wireless: | | | |
| Wireless lines in service ⁴ | 14,600 | 12,200 | 20% |
| | | | |

¹ A long-distance subscriber is defined as a customer account that is invoiced a monthly long-distance plan fee or has made a long-distance call during the month.

² A local access line in service is defined as a revenue generating circuit or channel connecting a customer to the public switched telephone network.

³ A cable modem subscriber is defined by the purchase of cable modem service regardless of the level of service purchased. If one entity purchases multiple cable modem service access points, each access point is counted as a subscriber.

⁴ A wireless line in service is defined as a revenue generating wireless device.

Commercial Segment Revenues

The increase in data revenue is primarily due to a \$1.6 million or 16% increase in managed services project revenue due to special project work.

Commercial Segment Cost of Goods Sold

The increase in data Cost of Goods Sold is primarily due to a \$1.2 million or 15% increase in managed services project Cost of Goods Sold related to the increased revenue described above in "Commercial Segment Revenues."

Commercial Segment Adjusted EBITDA

The Adjusted EBITDA decrease is primarily due to an increase in the selling, general and administrative expense that was allocated to our Commercial segment primarily due to an increase in consolidated selling, general and administrative expense and increased Cost of Goods Sold as described above in "Commercial

Segment Cost of Goods Sold." These decreases are partially off-set by increased revenues as described above in "Commercial Segment Revenues."

Managed Broadband Segment Overview

Managed Broadband segment revenue, Cost of Goods Sold and Adjusted EBITDA represented 9%, 8% and 10% of second quarter of 2011 consolidated revenues, Cost of Goods Sold and Adjusted EBITDA, respectively.

Managed Broadband Segment Revenues

Managed Broadband segment revenue, which includes data products only, increased 41% to \$14.6 million in the second quarter of 2011 as compared to the second quarter of 2010. The increase is primarily due to increased monthly contract revenue due to increased data network capacity purchased by our ConnectMD[®] and SchoolAccess[®] customers and absence of \$1.7 million in denied funding from the USAC for one ConnectMD[®] customer for the funding year July 2008 to June 2009. We received the funding commitment letter, which outlined the denied portion, in the second quarter of 2010. The denial has been appealed to the FCC and we cannot predict the likelihood of success.

Managed Broadband Segment Cost of Goods Sold

Managed Broadband segment Cost of Goods Sold increased 45% to \$4.6 million primarily due to the increase in data network capacity described above in "Managed Broadband Segment Revenues."

Managed Broadband Segment Adjusted EBITDA

Managed Broadband segment Adjusted EBITDA increased 81% to \$5.7 million in 2011 primarily due to increased revenues as described above in "Managed Broadband Segment Revenues," partially off-set by increased Cost of Goods Sold as described above in "Managed Broadband Segment Cost of Goods Sold."

See note 7 in the "Condensed Notes to Interim Consolidated Financial Statements" included in Part I of this quarterly report on Form 10-Q for a reconciliation of consolidated Adjusted EBITDA, a non-GAAP financial measure, to consolidated income (loss) before income taxes.

Regulated Operations Segment Overview

Regulated Operations segment revenue, Cost of Goods Sold and Adjusted EBITDA represented 3%, 2% and 2% of second quarter of 2011 consolidated revenues, Cost of Goods Sold and Adjusted EBITDA, respectively.

The selected key performance indicator for our Regulated Operations segment follows:

| | June 30, | | Percentage |
|--|----------|--------|------------|
| | 2011 | 2010 | Change |
| Voice: | | | |
| Total local access lines in service on GCI facilities ¹ | 9,400 | 10,600 | (11%) |

¹ A local access line in service is defined as a revenue generating circuit or channel connecting a customer to the public switched telephone network.

Regulated Operations Segment Revenues

Regulated Operations segment revenues decreased from \$5.6 million in the second quarter of 2010 to \$5.5 million in the second quarter of 2011.

Regulated Operations Segment Cost of Goods Sold

Regulated Operations segment Cost of Goods Sold increased from \$926,000 in the second quarter of 2010 to \$1.2 million in the second quarter of 2011.

Regulated Operations Segment Adjusted EBITDA

Regulated Operations segment Adjusted EBITDA decreased 29% to \$1.2 million in the second quarter of 2011 primarily due to increased Cost of Goods Sold as described above in "Regulated Operations Segment Cost of Goods Sold."

See note 7 in the "Condensed Notes to Interim Consolidated Financial Statements" included in Part I of this quarterly report on Form 10-Q for a reconciliation of consolidated Adjusted EBITDA, a non-GAAP financial measure, to consolidated income (loss) before income taxes.

Selling, General and Administrative Expenses

Selling, general and administrative expenses increased 5% to \$57.7 million in the second quarter of 2011. Individually significant items contributing to the increase include:

- A \$708,000 increase in health care costs, and
- A \$520,000 increase in labor costs.

The remainder of the increase is comprised of individually insignificant items. These increases were partially off-set by a \$773,000 decrease in our company-wide success sharing bonus accrual.

As a percentage of total revenues, selling, general and administrative expense was 34% in the second quarters of 2011 and 2010.

Depreciation and Amortization Expense

Depreciation and amortization expense decreased 1% to \$30.6 million in the second quarter of 2011.

Other Expense, Net

Other expense, net of other income, increased 50% to \$26.4 million in the second quarter of 2011 primarily due to a \$9.1 million loss on extinguishment of debt. On May 20, 2011, GCI, Inc., our wholly-owned subsidiary, completed an offering of \$325.0 million in aggregate principal amount of senior unsecured notes due 2021 ("2021 Notes"). We used the net proceeds from this offering to repay and retire all of our outstanding senior unsecured notes due 2014 ("2014 Notes").

Income Tax Expense

Income tax expense (benefit) totaled \$(2.0) million and \$5.5 million in the second quarters of 2011 and 2010, respectively. Our effective income tax rate decreased from 74% in 2010 to 51% in 2011 primarily due to a decrease in the amount of estimated permanent differences as compared to our estimated income before income tax expense in 2011 as compared to 2010.

At June 30, 2011, we have (1) tax net operating loss carryforwards of \$273.4 million that will begin expiring primarily in 2019 if not utilized, and (2) alternative minimum tax credit carryforwards of \$1.9 million available to offset regular income tax payable in future years.

We have recorded deferred tax assets of \$112.4 million associated with income tax net operating losses that were generated from 1996 to 2011, and that primarily expire from 2018 to 2031, and with charitable contributions that were converted to net operating losses in 2004 through 2011, and that expire in 2024 through 2031, respectively.

Tax benefits associated with recorded deferred tax assets are considered to be more likely than not realizable through future reversals of existing taxable temporary differences and future taxable income. The amount of deferred tax asset considered realizable, however, could be reduced if estimates of future taxable income during the carryforward period are reduced which would result in additional income tax expense. We estimate that our effective annual income tax rate for financial statement purposes will be 52% to 56% in the year ended December 31, 2011.

Six Months Ended June 30, 2011 ("2011") Compared to Six Months Ended June 30, 2010 ("2010")

Overview of Revenues and Cost of Goods Sold

Total revenues increased 6% from \$314.7 million in 2010 to \$332.9 million in 2011. Revenue increases in our Consumer, Commercial and Managed Broadband segments were partially off-set by decreased revenue in our Network Access and Regulated Operations segments. See the discussion below for more information by segment.

Total Cost of Goods Sold increased 10% from \$100.7 million in 2010 to \$111.1 million in 2011. Cost of Goods Sold increased in all of our segments. See the discussion below for more information by segment.

Consumer Segment Overview

Consumer segment revenue represented 53% of 2011 consolidated revenues. The components of Consumer segment revenue are as follows (amounts in thousands):

| | 2011 | 2010 | Percentage Change |
|--------------------------------|---------------|---------|----------------------|
| Voice | \$ 27,377 | 29,110 | (6%) |
| Video | 59,885 | 58,376 | 3% |
| Data | 33,958 | 28,734 | 18% |
| Wireless | 55,751 | 51,297 | 9% |
| Total Consumer segment revenue | \$ 176,971 | 167,517 | 6% |

Consumer segment Cost of Goods Sold represented 50% of 2011 consolidated Cost of Goods Sold. The components of Consumer segment Cost of Goods Sold are as follows (amounts in thousands):

| | 2011 | 2010 | Percentage Change |
|---|--------------|--------|----------------------|
| Voice | \$ 5,639 | 6,503 | (13%) |
| Video | 26,988 | 25,466 | 6% |
| Data | 2,914 | 1,823 | 60% |
| Wireless | 19,778 | 18,033 | 10% |
| Total Consumer segment Cost of Goods Sold | \$ 55,319 | 51,825 | 7% |

Consumer segment Adjusted EBITDA, representing 52% of 2011 consolidated adjusted EBITDA, is as follows (amounts in thousands):

| | | | Percentage |
|----------------------------------|-----------|--------|------------|
| | 2011 | 2010 | Change |
| Consumer segment Adjusted EBITDA | \$ 56,651 | 57,207 | (1%) |

See note 7 in the "Condensed Notes to Interim Consolidated Financial Statements" included in Part I of this quarterly report on Form 10-Q for a reconciliation of consolidated Adjusted EBITDA, a non-GAAP financial measure, to consolidated income (loss) before income taxes.

Selected key performance indicators for our Consumer segment follow:

| | June 30, | | Percentage |
|---|----------|----------|------------|
| | 2011 | 2010 | Change |
| Voice: | | | |
| Long-distance minutes carried (in millions) | 47.6 | 55.0 | (13%) |
| Video: | | | |
| Average monthly gross revenue per subscriber ¹ | \$ 77.10 | \$ 73.77 | 5% |
| Wireless: | | | |
| Average monthly gross revenue per subscriber ² | \$ 70.24 | \$ 68.88 | 2% |

¹ Year-to-date average monthly consumer video revenues divided by the average of consumer video basic subscribers at the beginning and end of each month in the period.

² Year-to-date average monthly consumer wireless revenues divided by the average of consumer wireless subscribers at the beginning and end of each month in the period.

Please refer to our three-month results of operations discussion for additional selected key performance indicators for the second quarters of 2011 and 2010.

Consumer Segment Revenues

The increase in data revenue is primarily due to a 19% increase in cable modem revenue to \$30.0 million due to increased subscribers, rate increases in May and August 2010 and in May 2011 and our subscribers' selection of plans that offer higher speeds.

The increase in wireless revenue is primarily due to the following:

- A \$4.5 million increase in USF high cost support. We accrue estimated USF high cost support revenue quarterly and adjust our revenue as we obtain new information that changes the variables used to calculate our estimate. The increase in USF high cost support is due to changes in the rates used to calculate our estimate and an increase in the number of wireless subscribers; and
- A \$3.1 million increase in plan fee revenue to \$21.0 million primarily due to an increase in the number of wireless subscribers and our subscribers' selection of plans that offer more usage.

These increases are partially offset by the absence of a \$2.9 million change in estimate for high cost support recorded in 2010.

Consumer Segment Cost of Goods Sold

The increase in video Cost of Goods Sold is primarily due to increased channels offered to our subscribers, increased rates paid to programmers and increased costs associated with delivery of digital services offered through our HD/DVR converter boxes due to the increased number of boxes in service.

The increase in wireless Cost of Goods Sold is primarily due to increased costs for wireless handset equipment sales associated with the increased number of wireless subscribers and an increased number of premium wireless handsets which have higher costs. As part of an agreement signed in December 2007 with AT&T Mobility, AT&T Mobility has provided to us a large block of wireless network usage at no charge that we use for roaming. We expect this block of minutes to expire in the first quarter of 2012 at which time we expect a material increase to our wireless Cost of Goods Sold estimated at \$5.0 million to \$6.0 million for the year ended December 31, 2012.

Consumer Segment Adjusted EBITDA

The decrease in Adjusted EBITDA is primarily due to increased Cost of Goods Sold as described above in "Consumer Segment Cost of Goods Sold" and an increase in the selling, general and administrative expense that was allocated to our Consumer segment due to an increase in the 2010 segment margin upon which the selling, general and administrative expense allocation is based and an increase in consolidated selling, general and administrative expense. These increases are partially off-set by increased revenue as described above in "Consumer Segment Revenues."

Network Access Segment Overview

Network access segment revenue represented 15% of 2011 consolidated revenues. The components of Network Access segment revenue are as follows (amounts in thousands):

| | | | Percentage |
|--------------------------------------|--------------|--------|------------|
| | 2011 | 2010 | Change |
| Voice | \$ 11,911 | 13,835 | (14%) |
| Data | 29,995 | 32,152 | (7%) |
| Wireless | 8,342 | 7,308 | 14% |
| Total Network Access segment revenue | \$ 50,248 | 53,295 | (6%) |

Network Access segment Cost of Goods Sold represented 12% of 2011 consolidated Cost of Goods Sold. The components of Network Access segment Cost of Goods Sold are as follows (amounts in thousands):

| | | | Percentage |
|-------|-------------|-------|------------|
| | 2011 | 2010 | Change |
| Voice | \$ 6,381 | 6,700 | (5%) |

| | | | Percentage |
|---|-----------|--------|------------|
| | 2011 | 2010 | Change |
| Data | 6,358 | 5,608 | 13% |
| Wireless | 502 | 599 | (16%) |
| Total Network Access segment Cost of Goods Sold | \$ 13,241 | 12,907 | 3% |

Network Access segment Adjusted EBITDA, representing 22% of 2011 consolidated Adjusted EBITDA, is as follows (amounts in thousands):

| | | | Percentage |
|--|-----------|--------|------------|
| | 2011 | 2010 | Change |
| Network Access segment Adjusted EBITDA | \$ 24,224 | 25,178 | (4%) |

See note 7 in the "Condensed Notes to Interim Consolidated Financial Statements" included in Part I of this quarterly report on Form 10-Q for a reconciliation of consolidated Adjusted EBITDA, a non-GAAP financial measure, to consolidated income (loss) before income taxes.

Selected key performance indicators for our Network Access segment follow:

| | June 30, | | Percentage |
|---|----------|-------|------------|
| | 2011 | 2010 | Change |
| Voice: | | | |
| Long-distance minutes carried (in millions) | 378.2 | 394.9 | (4%) |

Please refer to our three-month results of operations discussion for additional selected key performance indicators for the second quarters of 2011 and 2010.

Network Access Segment Cost of Goods Sold

The increase in data Cost of Goods Sold is primarily due to an increase in off-network capacity purchased by our common carrier customers.

Network Access Segment Adjusted EBITDA

The Adjusted EBITDA decrease is primarily due to decreased revenue as described above in "Network Access Segment Revenues" and increased Cost of Goods Sold as described above in "Network Access Segment Cost of Goods Sold." These changes are partially off-set by a decrease in the selling, general and administrative expense that was allocated to our Network Access segment primarily due to a decrease in the 2010 segment margin upon which the selling, general and administrative expense allocation is based.

Commercial Segment Overview

Commercial segment revenue represented 20% of 2011 consolidated revenues. Commercial segment data revenue is comprised of monthly recurring charges for data services and charges billed on a time and materials basis largely for personnel providing on-site customer support. This latter category can vary significantly based on project activity. The components of Commercial segment revenue are as follows (amounts in thousands):

| | | | Percentage |
|----------------------------------|--------------|--------|------------|
| | 2011 | 2010 | Change |
| Voice | \$ 14,913 | 16,291 | (8%) |
| Video | 5,776 | 4,956 | 17% |
| Data | 40,613 | 34,333 | 18% |
| Wireless | 4,743 | 4,214 | 13% |
| Total Commercial segment revenue | \$ 66,045 | 59,794 | 10% |

Commercial segment Cost of Goods Sold represented 29% of 2011 consolidated Cost of Goods Sold. The components of Commercial segment Cost of Goods Sold are as follows (amounts in thousands):

| | | | Percentage |
|---|--------------|--------|------------|
| | 2011 | 2010 | Change |
| Voice | \$ 7,513 | 8,140 | (8%) |
| Video | 1,039 | 1,030 | 1% |
| Data | 21,138 | 16,524 | 28% |
| Wireless | 2,108 | 1,774 | 19% |
| Total Commercial segment Cost of Goods Sold | \$ 31,798 | 27,468 | 16% |

Commercial segment Adjusted EBITDA, representing 13% of 2011 consolidated Adjusted EBITDA, is as follows (amounts in thousands):

| | | | Percentage |
|------------------------------------|-----------|--------|------------|
| | 2011 | 2010 | Change |
| Commercial segment Adjusted EBITDA | \$ 14,063 | 14,401 | (2%) |

See note 7 in the "Condensed Notes to Interim Consolidated Financial Statements" included in Part I of this quarterly report on Form 10-Q for a reconciliation of consolidated Adjusted EBITDA, a non-GAAP financial measure, to consolidated income (loss) before income taxes.

Selected key performance indicators for our Commercial segment follow:

| | June | June 30, | |
|---|------|----------|--------|
| | 2011 | 2010 | Change |
| Voice: | | | |
| Long-distance minutes carried (in millions) | 56.4 | 59.0 | (4%) |

Please refer to our three-month results of operations discussion for additional selected key performance indicators for the second quarters of 2011 and 2010.

Commercial Segment Revenues

The increase in data revenue is primarily due to a \$4.5 million or 27% increase in managed services project revenue due to special project work.

Commercial Segment Cost of Goods Sold

The increase in data Cost of Goods Sold is primarily due to a \$3.3 million or 27% increase in managed services project Cost of Goods Sold related to the increased revenue described above in "Commercial Segment Revenues."

Commercial Segment Adjusted EBITDA

The Adjusted EBITDA decrease is primarily due to increased Cost of Goods Sold as described above in "Commercial Segment Cost of Goods Sold" and an increase in the selling, general and administrative expense that was allocated to our Commercial segment primarily due to an increase in consolidated selling, general and administrative expense. These increases were partially off-set by increased revenue as described above in "Commercial Segment Revenues."

Managed Broadband Segment Overview

Managed Broadband segment revenue, Cost of Goods Sold and Adjusted EBITDA represented 9%, 8% and 11% of 2011 consolidated revenues, Cost of Goods Sold and Adjusted EBITDA, respectively.

Please refer to our three-month results of operations discussion for additional selected key performance indicators for the second quarters of 2011 and 2010.

Managed Broadband Segment Revenues

Managed Broadband segment revenue, which includes data products only, increased 27% to \$28.6 million in 2011 as compared to 2010. The increase is primarily due to increased monthly contract revenue due to increased data network capacity purchased by our ConnectMD[®] and SchoolAccess[®] customers and absence of \$1.7 million in denied funding from the USAC for one ConnectMD[®] customer for the funding year July 2008

to June 2009. We received the funding commitment letter, which outlined the denied portion, in the second quarter of 2010. The denial has been appealed to the FCC and we cannot predict the likelihood of success.

Managed Broadband Segment Cost of Goods Sold

Managed Broadband segment Cost of Goods Sold increased from \$6.4 million in 2010 to \$8.5 million in 2011 primarily due to the increase in data network capacity described above in "Managed Broadband Segment Revenues."

Managed Broadband Segment Adjusted EBITDA

Managed Broadband segment Adjusted EBITDA increased 42% to \$11.4 million in 2011 primarily due to an increase in revenue as described above in "Managed Broadband Segment Revenues," partially off-set by an increase in the Cost of Goods Sold as described above in "Managed Broadband Segment Cost of Goods Sold," and an increase in the selling, general and administrative expense that was allocated to our Managed Broadband segment. The increase in selling, general and administrative expense is primarily due to an increase in the consolidated selling, general and administrative expense.

See note 7 in the "Condensed Notes to Interim Consolidated Financial Statements" included in Part I of this quarterly report on Form 10-Q for a reconciliation of consolidated Adjusted EBITDA, a non-GAAP financial measure, to consolidated income (loss) before income taxes.

Regulated Operations Segment Overview

Regulated Operations segment revenue, Cost of Goods Sold and Adjusted EBITDA represented 3%, 2% and 2% of 2011 consolidated revenues, Cost of Goods Sold and Adjusted EBITDA, respectively.

Please refer to our three-month results of operations discussion for additional selected key performance indicators for the second quarters of 2011 and 2010.

Regulated Operations Segment Revenues

Regulated Operations segment revenues decreased from \$11.7 million in 2010 to \$11.0 million in 2011.

Regulated Operations Segment Cost of Goods Sold

Regulated Operations segment Cost of Goods Sold increased from \$2.1 million in 2010 to \$2.2 million in 2011.

Regulated Operations Segment Adjusted EBITDA

Regulated Operations segment Adjusted EBITDA decreased 46% to \$1.9 million in 2011 primarily due to a decrease in revenue as described above in "Regulated Operations Segment Revenues" and an increase in Cost of Goods Sold as described above in "Regulated Operations Segment Cost of Goods Sold."

See note 7 in the "Condensed Notes to Interim Consolidated Financial Statements" included in Part I of this quarterly report on Form 10-Q for a reconciliation of consolidated Adjusted EBITDA, a non-GAAP financial measure, to consolidated income (loss) before income taxes.

Selling, General and Administrative Expenses

Selling, general and administrative expenses increased \$8.6 million to \$116.6 million in 2011. Individually significant items contributing to the increase include:

- A \$1.5 million increase in health benefit costs,
- A \$1.2 million increase in labor costs, and
- A \$769,000 increase in bad debt expense primarily due to an increase in the age of certain accounts as our collections have been focused on the transition to our new cable video billing system implemented in the fourth quarter of 2010. We expect our accounts receivable aging to return to previous levels over time.

The remainder of the increase is comprised of individually insignificant items.

As a percentage of total revenues, selling, general and administrative expenses increased to 35% in 2011 from 34% in 2010, primarily due to increased selling, general and administrative expenses without a proportional increase in revenue.

Depreciation and Amortization Expense

Depreciation and amortization expense increased \$406,000 to \$62.4 million in 2011.

Other Expense, Net

Other expense, net of other income, increased 24% to \$43.9 million in 2011 primarily due to a \$9.1 million loss on extinguishment of debt. On May 23, 2011, GCI, Inc., our wholly-owned subsidiary, completed the offering of \$325.0 million in aggregate principal amount of 2021 Notes. We used the net proceeds from this offering to repay and retire all of our outstanding 2014 Notes.

Income Tax Expense

Income tax expense (benefit) totaled \$(556,000) and \$5.3 million in 2011 and 2010, respectively. Our effective income tax rate decreased from 60% in 2010 to 54% in 2011 primarily due to a decrease in the amount of estimated permanent differences as compared to our estimated net income before income tax expense in 2011 as compared to 2010.

Liquidity and Capital Resources

Our principal sources of current liquidity are cash and cash equivalents. We believe, but can provide no assurances, that we will be able to meet our current and long-term liquidity, capital requirements and fixed charges through our cash flows from operating activities, existing cash, cash equivalents, credit facilities, and other external financing and equity sources. Should operating cash flows be insufficient to support additional borrowings and principal payments scheduled under our existing credit facilities, capital expenditures will likely be reduced.

In January 2010 the U.S. Department of Agriculture's Rural Utilities Service ("RUS") approved our whollyowned subsidiary, United Utilities, Inc.'s ("UUI") application for an \$88.2 million loan/grant combination to extend terrestrial broadband service for the first time to Bristol Bay and the Yukon-Kuskokwim Delta, an area in Alaska roughly the size of the state of North Dakota. Upon completion, this project, called TERRA-Southwest ("TERRA-SW"), will be able to serve over 9,000 households and over 700 businesses in the 65 covered communities. The project will also be able to serve numerous public/nonprofit/private community anchor institutions and entities, such as regional health care providers, school districts, and other regional and Alaska Native organizations. The RUS award, consisting of a \$44.2 million loan and a \$44.0 million grant, is made under the RUS Broadband Initiatives Program established pursuant to the American Recovery and Reinvestment Act. The award funds backbone network facilities that we would not otherwise be able to construct within our return-on-investment requirements. UUI began construction on TERRA-SW in 2010 and expects to complete the project in 2012 or earlier if possible.

On May 20, 2011, GCI, Inc., our wholly-owned subsidiary, completed an offering of \$325.0 million in aggregate principal amount of 6 3/4% Senior Notes due 2021 ("2021 Notes") at an issue price of 100%. We used the net proceeds from this offering to repay and retire all \$320.0 million of our senior unsecured notes due 2014 ("2014 Notes").

In June 2011, GCI Holdings, Inc. ("Holdings"), our wholly owned subsidiary, entered into an Add-On Term Loan Supplement No. 1 ("Supplement No. 1") to our Senior Credit Facility. The Supplement No. 1 provided for an additional \$25.0 million term loan with an initial interest rate of LIBOR plus 2.5%, payable in accordance with the terms of our Senior Credit Facility. Holdings used \$20.0 million of the term loan proceeds to pay down outstanding revolving loans under our Senior Credit Facility, thus increasing availability under the revolving portion of our Senior Credit Facility. The remaining \$5.0 million was used for general corporate purposes.

While our short-term and long-term financing abilities are believed to be adequate as a supplement to internally generated cash flows to fund capital expenditures and acquisitions as opportunities arise, turmoil in the global financial markets may negatively impact our ability to further access the capital markets in a timely manner and on attractive terms, which may have a negative impact on our ability to grow our business.

We monitor the third-party depository institutions that hold our cash and cash equivalents. Our emphasis is primarily on safety of principal and secondarily on maximizing yield on those funds.

Our net cash flows provided by and (used for) operating, investing and financing activities, as reflected in the Consolidated Statements of Cash Flows for 2011 and 2010, are summarized as follows (amounts in thousands):

| | 2011 | 2010 |
|--|---------------|----------|
| Operating activities | \$ 49,842 | 70,687 |
| Investing activities | (74,906) | (49,186) |
| Financing activities | 17,863 | (3,682) |
| Net increase (decrease) in cash and cash equivalents | \$ (7,201) | 17,819 |

Operating Activities

The decrease in cash flows provided by operating activities is due primarily to an increase in accounts receivable in 2011 as compared to 2010 due to timing of receipt of payments.

Under our TERRA-SW RUS award, we have total available grant funds of \$44.0 million. We have received \$2.8 million in grant funds during the six months ended June 30, 2011, leaving \$41.2 million remaining grant funds available as of June 30, 2011. We have a \$6.1 million grant fund receivable recorded as of June 30, 2011. On July 20, 2011, we received an additional \$5.4 million under the grant portion of the award. After consideration of this transaction, we have \$35.8 million remaining grant funds.

Investing Activities

Net cash used in investing activities consists primarily of cash paid for capital expenditures. Our most significant recurring investing activity has been capital expenditures and we expect that this will continue in the future. A significant portion of our capital expenditures is based on the level of customer growth and the technology being deployed. The increase in cash flows used for investing activities is due primarily to capital expenditures for our TERRA-SW project.

Our cash expenditures for property and equipment, including construction in progress, totaled \$71.9 million and \$41.9 million during 2011 and 2010, respectively. Our capital expenditures increased in 2011 primarily due to our TERRA-SW project. We expect to recover a substantial portion of our TERRA-SW capital expenditures in subsequent periods through grant funds and loan draws under our TERRA-SW RUS award. We expect our 2011 expenditures for property and equipment for our core operations, including construction in progress, to total \$110.0 million to \$120.0 million, depending on available opportunities and the amount of cash flow we generate during 2011, and excluding capital expenditures related to our TERRA-SW project.

Financing Activities

Net cash provided by financing activities in 2011 consists primarily of our proceeds from the issuance of our 2021 Notes and Supplement No. 1 under our Senior Credit Facility and borrowing under the revolving portion of our Senior Credit Facility. These proceeds were off-set by retirement of our 2014 Notes and repayments under the revolving portion of our Senior Credit Facility, payment of debt issuance costs and repurchases of our common stock. Proceeds from borrowings fluctuate from year to year based on our liquidity needs. We may use excess cash to make optional repayments on our debt or repurchase our common stock depending on various factors, such as market conditions.

Available Borrowings Under Senior Credit Facility

Our Senior Credit Facility, which at June 30, 2011 includes the Supplement No. 1 as discussed above, includes a \$25.0 million term loan and a \$75.0 million revolving credit facility with a \$25.0 million sublimit for letters of credit. A total of \$63.0 million is outstanding as of June 30, 2011. The term loan is fully drawn as of June 30, 2011. Under the revolving portion of the Senior Credit Facility, we have borrowed \$38.0 million and have \$2.7 million of letters of credit outstanding, which leaves \$34.3 million available for borrowing as of June 30, 2011.

On July 22, 2011, Holdings entered into an Add-On Term Loan Supplement No. 2 ("Supplement No. 2") to our Senior Credit Facility. The Supplement No. 2 provided for an additional \$25.0 million term loan with an initial interest rate of LIBOR plus 2.5%, payable in accordance with the terms of our Senior Credit Facility. Holdings used \$15.0 million of the term loan proceeds to pay down outstanding revolving loans under our Senior Credit Facility, thus increasing availability under the revolving portion of our Senior Credit Facility. The remaining \$10.0 million was used for general corporate purposes. After consideration of these transactions, we have \$49.3 million remaining loan funds available under our Senior Credit Facility.

Available TERRA-SW Borrowings Under RUS

Under our TERRA-SW RUS award, we have total available loan funds of \$44.2 million. We have borrowed \$2.8 million in loan funds, leaving \$41.4 million remaining loan funds available as of June 30, 2011. On July 20, 2011, we borrowed an additional \$5.4 million under the loan portion of the award. After consideration of this transaction, we have \$36.0 million remaining loan funds available.

Debt Covenants

We are subject to covenants and restrictions set forth in the indentures governing our 2019 and 2021 Notes, Senior Credit Facility, RUS loans, and CoBank loans. We are in compliance with the covenants, and we believe that neither the covenants nor the restrictions in our indentures or loan documents will limit our ability to operate our business.

Share Repurchases

GCI's Board of Directors has authorized a common stock buyback program for the repurchase of GCI Class A and Class B common stock in order to reduce the outstanding shares of Class A and Class B common stock. Under this program, we are currently authorized to make up to \$114.4 million of repurchases as of June 30, 2011. We are authorized to increase our repurchase limit \$5.0 million per quarter indefinitely and to use stock option exercise proceeds to repurchase additional shares. If stock repurchases are less than the total approved quarterly amount the difference may be carried forward and applied against future stock repurchases. During 2011 we repurchased 1.9 million shares of GCI common stock under the stock buyback program at a cost of \$21.1 million. The common stock buyback program is expected to continue for an indefinite period dependent on leverage, liquidity, company performance, market conditions and subject to continued oversight by GCI's Board of Directors. The open market repurchases have and will continue to comply with the restrictions of SEC Rule 10b-18.

Critical Accounting Policies

Our accounting and reporting policies comply with GAAP. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions. The financial position and results of operations can be affected by these estimates and assumptions, which are integral to understanding reported results. Critical accounting policies are those policies that management believes are the most important to the portrayal of our financial condition and results, and require management to make estimates that are difficult, subjective or complex. Most accounting policies are not considered by management to be critical accounting policies. Several factors are considered in determining whether or not a policy is critical in the preparation of financial statements, the nature of the estimates, the ability to readily validate the estimates with other information including third parties or available prices, and sensitivity of the estimates to changes in economic conditions and whether alternative accounting methods may be utilized under GAAP. For all of these policies, management cautions that future events rarely develop exactly as forecast, and the best estimates routinely require adjustment. Management has discussed the development and the selection of critical accounting policies with our Audit Committee.

Those policies considered to be critical accounting policies for 2011 are revenue recognition related to revenues from high cost, rural health and school and libraries USF programs, the allowance for doubtful receivables, impairment and useful lives of intangible assets, accruals for unbilled costs, and the valuation allowance for net operating loss deferred tax assets. A complete discussion of our critical accounting policies can be found in Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our December 31, 2010 annual report on Form 10-K.

Other significant accounting policies, not involving the same level of measurement uncertainties as those discussed above, are nevertheless important to an understanding of the financial statements. A complete discussion of our significant accounting policies can be found in note 1 in the accompanying "Condensed Notes to Interim Consolidated Financial Statements" and in Part II of our December 31, 2010 annual report on Form 10-K.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to various types of market risk in the normal course of business, including the impact of interest rate changes. Our Senior Credit Facility carries interest rate risk. Amounts borrowed under this Agreement bear interest at LIBOR plus 4.0% or less depending upon our Total Leverage Ratio (as defined) for the revolving portion and LIBOR plus 2.5% for the term portion. Should the LIBOR rate change, our interest expense will increase or decrease accordingly. As of June 30, 2011, we have borrowed \$63.0 million

subject to interest rate risk. On this amount, each 1% increase in the LIBOR interest rate would result in \$630,000 of additional gross interest cost on an annualized basis. All of our other material borrowings have a fixed interest rate. We do not hold derivatives for trading purposes.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 ("Exchange Act") is recorded, processed, summarized, accumulated and communicated to our management, including our principal executive and financial officers, to allow timely decisions regarding required financial disclosure, and reported as specified in the SEC's rules and forms. As of the end of the period covered by this Quarterly Report on Form 10-Q, we carried out an evaluation of the effectiveness of the design and operation of our "disclosure controls and procedures" (as defined in Exchange Act Rule 13a - 15(e)) under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer. Based on that evaluation, our management, including our Chief Executive Officer and our Chief Financial Officer, concluded that our disclosure controls and procedures were not effective as of June 30, 2011.

The certifications attached as Exhibits 31 and 32 to this report should be read in conjunction with the disclosures set forth herein.

Changes in Internal Control over Financial Reporting

In the second quarter of 2010 we identified a material weakness associated with inadequately designed internal controls in our financial reporting process related to the USF high cost program support revenue accrual. We began remediation in the third quarter of 2010 by strengthening the design and operation of our controls over the preparation and review of the USF high cost program support revenue accrual. Our remediation efforts continued in the fourth quarter of 2010 and the first two quarters of 2011 and will continue in the third quarter of 2011.

Except as described above there were no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) identified in connection with the evaluation of our controls performed during the quarter ended June 30, 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Internal control over financial reporting has inherent limitations. Internal control over financial reporting is a process that involves human diligence and compliance and is subject to lapses in judgment and breakdowns resulting from human failures. Internal control over financial reporting also can be circumvented by collusion or improper management override. Because of such limitations, there is a risk that material misstatements will not be prevented or detected on a timely basis by internal control over financial reporting. However, these inherent limitations are known features of the financial reporting process. Therefore, it is possible to design into the process safeguards to reduce, though not eliminate, this risk.

We may enhance, modify, and supplement internal controls and disclosure controls and procedures based on experience.

PART II – OTHER INFORMATION

Item 1. Legal Proceedings

Except as set forth in this item, neither the Company, its property nor any of its subsidiaries or their property is a party to or subject to any material pending legal proceedings. We are parties to various claims and pending litigation as part of the normal course of business. We are also involved in several administrative proceedings and filings with the Federal Communications Commission ("FCC") and state regulatory authorities. In the opinion of management, the nature and disposition of these matters are considered routine and arising in the ordinary course of business. In addition we are involved in the following matters:

- In September 2008, the FCC's Office of Inspector General ("OIG") initiated an investigation regarding Alaska DigiTel LLC's ("Alaska DigiTel") compliance with program rules and requirements under the Lifeline Program. The request covered the period beginning January 1, 2004 through August 31, 2008 and related to amounts received for Lifeline service. Alaska DigiTel was an Alaska based wireless communications company of which we acquired an 81.9% equity interest on January 2, 2007 and the remaining 18.1% equity interest on August 18, 2008 and was subsequently merged with one of our wholly owned subsidiaries in April 2009. Prior to August 18, 2008, our control over the operations of Alaska DigiTel was limited as required by the FCC upon its approval of our initial acquisition completed in January 2007. We responded to this request on behalf of Alaska DigiTel and the GCI companies as affiliates. On January 18, 2011 we reached an agreement with the FCC and the Department of Justice to settle the matter, which required us to contribute \$1.6 million to the United States Treasury and granted us a broad release of claims including those under the False Claims Act. The \$1.6 million contribution, of which \$154,000, \$661,000 and \$741,000 were recognized in selling, general and administrative expense in the income statements in the years ending December 31, 2010, 2009 and 2008, respectively, was paid in January 2011; and
- In August 2010, a GCI-owned aircraft was involved in an accident resulting in five fatalities and injuries to the remaining four passengers on board. We had aircraft and liability insurance coverage in effect at the time of the accident. We cannot predict the likelihood or nature of the total potential claims related to the accident.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

- (a) Not applicable.
- (b) Not applicable.
- (c) The following table provides information about repurchases of shares of our Class A and Class B common stock during the quarter ended June 30, 2011:

| | (a) Total Number of Shares Purchased ¹ | (b) Average Price Paid per Share | (c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs ² | (d) Maximum Number (or approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plan or Programs ³ |
|------------------|--|--|--|--|
| April 1, 2011 to | | | 5 | 5 |
| April 30, 2011 | 363,535 | \$11.11 | 363,535 | \$124,489,689 |
| May 1, 2011 to | | | | |
| May 31, 2011 | 357,999 | \$11.39 | 357,671 | \$120,416,606 |
| June 1, 2011 to | | | | |
| June 30, 2011 | 513,829 | \$11.71 | 511,861 | \$114,422,891 |
| Total | 1,235,363 | | | |

¹ Consists of 1,193,053 open market purchases made under our publicly announced repurchase plan, 40,014 private purchases made under our publicly announced repurchase plan and 2,296 private purchases made to settle the minimum statutory tax-withholding requirements pursuant to restricted

stock award vesting.

² The repurchase plan was publicly announced on November 3, 2004. Our plan does not have an expiration date, however transactions pursuant to the plan are subject to periodic approval by our Board of Directors. We expect to continue the repurchases for an indefinite period dependent on leverage, liquidity, company performance, market conditions and subject to continued oversight by our Board of Directors.
³ The total amount approved by our Board of Directors for repurchase under our publicly announced repurchase plan was \$285.2 million through June 30, 2011 consisting of \$280.2 million through March 31, 2011 and an additional \$5.0 million during the three months ended June 30, 2011. We have made total repurchases under the program of \$170.8 million through June 30, 2011. If stock repurchases are less than the total approved quarterly amount the difference may be carried forward and used to repurchase additional shares in future quarters, subject to Board approval.

| Exhibit No. | Description |
|----------------|---|
| 31.1 | Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to |
| •••• | Section 302 of the Sarbanes-Oxley Act of 2002 by our President and Director * |
| 31.2 | Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to |
| | Section 302 of the Sarbanes-Oxley Act of 2002 by our Senior Vice President, |
| | Chief Financial Officer, Secretary and Treasurer |
| 32.1 | Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to |
| | Section 906 of the Sarbanes-Oxley Act of 2002 by our President and Director * |
| 32.2 | Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to |
| | Section 906 of the Sarbanes-Oxley Act of 2002 by our Senior Vice President, |
| | Chief Financial Officer, Secretary and Treasurer * |
| 3.2 | Amended and Restated Bylaws of the Company dated February 9, 2009 * |
| 10.189 | Add-on Term Loan Supplement No. 1 (1) |
| 10.190 | Second Amended and Restated Aircraft Lease Agreement between GCI Communication |
| | Corp., an Alaska corporation and 560 Company, Inc., an Alaska corporation, dated |
| | May 9, 2011 * |
| 10.191 | Add-on Term Loan Supplement No. 2 (2) |
| 101 | The following materials from General Communication, Inc.'s Quarterly Report on Form |
| | 10-Q for the quarter ended June 30, 2011 formatted in XBRL (eXtensible Business |
| | Reporting Language): (i) Consolidated Balance Sheets; (ii) Consolidated Statements |
| | of Operations; (iii) Consolidated Statements of Cash Flows; and (iv) Condensed |
| | Notes to Interim Consolidated Financial Statements. |
| | |
| | |
| * | Filed berewith |

Item 6. Exhibits

* Filed herewith.

(1) Incorporated by reference to The Company's Current Report on Form 8-K dated June 14, 2011.

(2) Incorporated by reference to The Company's Current Report on Form 8-K dated July 26, 2011.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GENERAL COMMUNICATION, INC.

| Signature | Title | Date |
|--|---|----------------|
| /s/ Ronald A. Duncan Ronald A. Duncan | President and Director (Principal Executive Officer) | August 8, 2011 |
| /s/ John M. Lowber John M. Lowber | Senior Vice President, Chief Financial Officer, Secretary and Treasurer (Principal Financial Officer) | August 8, 2011 |
| /s/ Lynda L. Tarbath Lynda L. Tarbath | Vice President, Chief Accounting Officer (Principal Accounting Officer) | August 8, 2011 |